

The Theory of Commercial Policy

Course Information:

Economics G6907, Spring 2008
Tuesday 4:10-6:00, 411, IAB
Professor Kyle Bagwell, Columbia University

Books

Bagwell, K. and R. W. Staiger, **The Economics of the World Trading System**, MIT Press, 2002. (BS)
Feenstra, R. C., **Advanced International Trade: Theory and Evidence**, 2004. (F)
Grossman, G. M. and K. Rogoff, **Handbook of International Economics**, Vol. 3, 1995. (GR)
Helpman, E. and P. R. Krugman, **Trade Policy and Market Structure**, 1989. (HK)
Rivera-Batiz, L. A. and M.-A. Oliva, **International Trade: Theory, Strategies and Evidence**, 2003.
(RBO)
Vousden, N., **The Economics of Trade Protection**, 1990. (V)

1 Trade Policy Instruments & Targets

*HK, Chapter 2-4.

*F, Chapters 7-8.

RBO, Chapters 13-14.

V, Chapters 2-5.

2 The Theory of Trade Agreements

*BS, Chapter 2 and Appendix.

*Bagwell, K. and R. W. Staiger, "An Economic Theory of GATT," *American Economic Review*, March 1999, Vol. 89 No. 1, 215-248.

*F, Chapter 9.

*Grossman, G. and E. Helpman, "Trade Wars and Trade Talks," *Journal of Political Economy*, August 1995, Vol. 103 No. 4, 675-708.

*Maggi, G. and A. Rodriguez-Clare, "The Value of Trade Agreements in the Presence of Political Pressures," *Journal of Political Economy*, June 1998, Vol. 106 No. 3, 574-601.

*RBO, Chapter 18.

Antras, P. and R. W. Staiger, "Offshoring and the Value of Trade Agreements," mimeo, 2007.

Bagwell, K. and R. W. Staiger, "What Do Trade Negotiators Negotiate About? Empirical Evidence from the World Trade Organization," NBER Working Paper No. 12727, December 2006.

Broda, C., N. Limao and D. Weinstein, "Optimal Tariffs: The Evidence," forthcoming *American Economic Review*.

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Grossman, G. and E. Helpman, "Protection for Sale," *American Economic Review*, 1994, Vol. 84, 833-50.

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- Johnson, H., "Optimum Tariffs and Retaliation," *Review of Economic Studies*, 1953-54, Vol. 21 No. 2, 142-153.
- Kennan, J. and R. Riezman, "Do Big Countries Win Trade Wars?," *International Economic Review*, February 1988, Vol. 29 No. 1, 81-85.
- Krugman, P., "What Should Trade Negotiators Negotiate About?," *Journal of Economic Literature*, March 1997, Vol. 35, 113-120.
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- Mayer, W., "Theoretical Considerations of Negotiated Tariff Adjustments," *Oxford Economic Papers*, 1981, Vol. 33, 135-153.
- Mitra, D., "Endogenous Lobby Formation and Endogenous Protection: A Long-Run Model of Trade Policy Determination," *American Economic Review*, December 1999, Vol. 89 No. 5, 116-1134.
- Ossa, R., "A 'New Trade' Theory of GATT/WTO Negotiations," mimeo, 2007.
- RBO, Chapter 15.
- Rodrik, D. "The Political Economy of Trade Policy," in GR.
- Staiger, R.W. and G. Tabellini, "Discretionary Trade Policy and Excessive Protection," *American Economic Review*, December 1987, 823-37.
- Subramanian, A. and S. J. Wei, "The WTO Promotes Trade, Strongly but Unevenly," *Journal of International Economics*, Vol. 72 No. 1, May 2007, 151-75..

3 The History & Design of GATT/WTO

*BS, Chapter 3.

*Hoekman, B. and M. Kostecki, **The Political Economy of the World Trading System: From GATT to the WTO**, Chapters 1 and 2, 1995, Oxford University Press.

Bhagwati, J., **Protectionism**, 1988, The MIT Press.

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Enders, A., "The Origin, Nature and Limitations of Reciprocity in GATT 1947," October 1997.

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4 Reciprocity and MFN

*BS, Chapters 4 and 5 and Appendix.

*Bagwell, K. and R. W. Staiger, "An Economic Theory of GATT," *American Economic Review*, March 1999, Vol. 89 No. 1, 215-248.

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*Horn, H. and P. Mavroidis, "Economic and Legal Asepts of the Most-Favored-Nation Clause," *Euopean Journal of Political Economy*, 2001, Vol. 17, 233-279.

*Krishna, P. and D. Mitra, "Reciprocated Unilateralism: A Political Economy Perspective," *Journal of International Economics*, March 2005, Vol. 65.2, 461-87.

Aghion, P., P. Antras and E. Helpman, "Negotiating Free Trade," *Journal of International Economics*, Vol. 73 No. 1, September 2007, 1-30.

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Ethier, W., "Unilateralism in a Multilateral World," *The Economic Journal*, Vol. 112, No. 479, 266-92.

F, Chapter 9.

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Limao, N., "Preferential Trade Agreements as Stumbling Blocks for Multilateral Trade Liberalization: Evidence for the U.S.," *American Economic Review*, June 2006, Vol. 96.3, 896-914..

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Schwartz, W.F. and A.O. Sykes, "The Economics of the Most Favored Nation Clause," in **Economic Dimensions in International Law: Comparative and Empirical Perspectives**, eds. J. S. Bhandani and A. O. Sykes, 1997, Cambridge University Press, 43-79.

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5 Enforcement

5.1 Theory

*BS, Chapter 6.

*Dixit, A., "Strategic Aspects of Trade Policy," in T. Bewley, ed., **Advances in Economic Theory: Fifth World Congress**, 1987, Cambridge University Press.

*Maggi, G., "The Role of Multilateral Institutions in International Trade Cooperation," *American Economic Review*, March 1999, Vol. 89 No. 1, 190-214.

Bagwell, K. "Self-Enforcing Trade Agreements and Private Information, 2007.

Beshkar, M., "Trade Skirmishes and Safeguards: A Theory of the WTO Dispute Settlement Process," Vanderbilt, 2007.

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5.2 Safeguards

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5.3 Gradualism

- *Devereux, M.B., "Growth Specialization and Trade Liberalization," *International Economic Review*, 1997, Vol. 38 No. 3, 565-585.
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5.4 Dispute Settlement Reforms

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6 Preferential Trading Agreements

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F, Chapter 6.

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7 Labor & the Environment

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8 Competition Policy

*BS, Chapter 9.

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9 Subsidies

9.1 Subsidy Agreements

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9.2 Strategic Trade Policies

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*RBO, Chapters 7-8

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HK, chapter 5.

V, chapter 6.

9.3 Informational Barriers to Entry

- *Grossman, G. and H. Horn, "Infant-Industry Protection Reconsidered: The Case of Informational Barriers to Entry," *Quarterly Journal of Economics*, November 1988, Vol. 103, 767-787.
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10 Anti-Dumping & Countervailing Duties

- *Martin, A. and W. Vergote, "Antidumping: Welfare Enhancing Retaliation?," Columbia University Dissertations 2005.
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