### THE NEW YORK AIR BRAKE COMPANY 165 BROADWAY, NEW YORK

1908

New York, February 3rd, 1909.

To the Stockholders:

We give below a statement of the operations of the Company for the period from May 31st to December 31st, 1908, together with the Balance Sheet as of December 31st, 1908.

While this has been one of the dullest seven months in the Company's history, yet we are able, after charging off the interest on the bonds and all fixed charges, to show net earnings of over \$265,000.00, which is equivalent to 4½% on the Capital Stock.

### CONSOLIDATED INCOME ACCOUNT SEVEN MONTHS ENDING DECEMBER 31, 1908.

Sales and other incomes		\$1,132,769.03
Cost of Manufacturing and Selling	\$762,279.26	
Interest on 6% Convertible Gold Bonds	105,000.00	
Profits for 7 months ending Dec. 31, 1908	265,489.77	1,132,769.03
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CONSOLIDATED BALANCE SHEET, DECEME	BER 31, 1908.	
ASSETS.		
Cash, Accounts Receivable and Merchandise Factories, Patents and Water Power Stocks, Investments, Real Estate other than factories Profit and Loss (Deficit on account of charging off	\$1,683,549.28 10,637,203.79 552,914.84	
discount on bonds)	261,465.97	13,135,133.88
LIABILITIES.		
Accounts Payable	\$21,201.38	
Accrued Interest on Bonds	30,000.00	
Reserve for Depreciation on Plant	63,932.50	
Mortgage on Real Estate other than factories	20,000.00	
First Mortgage, 6%, Convertible 20 Year Gold Bonds	3,000,000.00	
Capital Stock	10,000,000.00	13,135,133.88

C. A. STARBUCK, President.

## THE NEW YORK AIR BRAKE COMPANY 100 BROADWAY, NEW YORK

New York, Edward and man

In the Stockholders:

We give below a surround of the operations of the Company for the policy from May,

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the most element, and he frequent on the house and the act alleges, to show not extrinous of each

servence, which is equivalent to give on the depted Stock.

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CONSOLIDATED BALANCE SHEET, DECEMBER 31, 1908.

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to A. a. A. a. et g. e. . President

SS WALL ST., NEW YORK CITY.

## THE NEW YORK AIR BRAKE CO. 165 BROADWAY

New York, February 14, 1910.

To the Stockholders:-

In presenting to you the Company's report of the operations of the past year, we desire to call your attention to the fact that practically all of the profits have been made in the past four months, as during the first eight months of the year the business was very light, owing to the fact that railroads were unable to finance their requirements, and hence had no recourse but to suspend their orders for equipment.

The change in conditions came about late in the summer, and since then our business has steadily grown, and we now have unfilled orders aggregating over a million and a quarter dollars, so that we have reason to believe that the year 1910 will be a very prosperous one for the Company.

The Company has expended a large amount of money in putting its machinery in good repair, all of which has been charged off.

During the past year the Company has made many improvements in its brake apparatus, necessitated by the increased trainload and larger motive power to operate same, on which it has taken important and valuable patents, both in this country and in Europe.

C. A. STARBUCK,

### THE NEW YORK AIR BRAKE CO.

### YEAR ENDING, DECEMBER 31st, 1909

Sales and other incomes			\$2,115,115.53
Cost of Manufacturing and Selling		\$1,660,244.23	
Interest on 6% Convertible Gold Bonds		181,800.00	
Allowance for depreciation	67.537.48		
Less reserve for depreciation	63.550.04	3.987.44	
Profits for year ending December 31st, 1909		269,083.86	2,115,115.53

### CONSOLIDATED BALANCE SHEET, DECEMBER 31st, 1909

ASSETS		
Cash, Accounts Receivable and Merchandise	1,806,576.37	
Factories, Patents and Waterpower	10,930,841.54	
Stock Investments and Real Estate other than factories	541,328.50	13,278,746.41
LIABILITIES		
Accounts Payable	221,128.52	
Accrued Interest on Bonds	30,000.00	
Mortgage on Real Estate other than factories	20,000.00	
First Mortgage 6% Convertible 20 year Gold Bonds	3,000,000.00	
Capital Stock	10,000,000.00	
Profit and Loss		
Less deficit, Dec. 31st, 1908, (on account of charging off discount on bonds) 261,465.97	7,617.89	13,278,746.41

C. H. CHAFFEE,

Treasurer.

### THE NEW YORK AIR BRAKE CO.

### YEAR ENDING DECEMBER 31st, 1910.

Sales for the year	\$2,568,363.67 1,836,629.29
Factory Profit	731,734.38
Profit for the year	853,568.39
Administration Expenses	
Taxes	223,707.76
Net Profit for year ending December 31st, 1910	629,860.63
Paid 6% Interest on Convertible Gold Bonds	
Paid Dividends	481,572.00
Balance to Surplus Account	148,288.63
Amount Surplus remaining previous year	7,617.89
Surplus Account	155,906.52

### CONSOLIDATED BALANCE SHEET, DECEMBER 31st, 1910.

### ASSETS

Cash in Banks	\$ 658,665.04	
Accounts and Bills Receivable	1,615,741.36	
Inventory, goods and material on hand	1,253,477.05	
Factories, Patents, Water Power, Land and Machinery	9,278,464.57	
Stock Investments	416,260.00	13,222,608.02
LIABILITIES		
Accounts Payable	26,701.50	
Accrued Interest on Bonds	30,000.00	
Mortgage on Real Estate other than factories	10,000.00	
First Mortgage 6% Convertible 20 year Gold Bonds	3,000,000.00	
Capital Stock	10,000,000.00	
Profit and Loss Surplus Account	155,906.52	13,222,608.02

E. A. JOHNSON,

Assistant Treasurer.

1438

PROPERTY OF INVESTORS AGENCY, 10 55 WALL ST., NEW YORK CITY,

## THE NEW YORK AIR BRAKE CO. 165 BROADWAY

New York, January 27, 1911

To the Stockholders: -

Referring to the report of the Company's operations for the past year, which is hereto attached, it is only proper to call your attention to the general conditions of business during the past year, which were a complete reversal of the preceding year. That is in the year 1909 the profits of the Company were made during the last four months of that year, whereas in the year 1910, the profits were

derived largely from the first six months of 1910.

The explanation briefly is that at the close of 1909 the indications of business seemed to promise 1910 would be one of the best for Railroad Equipment Companies. These indications bade fair promise of fulfillment until the latter part of May, when the agitation in railroad rates began. If orders had continued to come in as they did up to May, the business for the year would have been most satisfactory; but as the results of this agitation on railroad rates and the continued deference of a decision of that matter, the railroads were compelled to immediately adopt a policy of retrenchment, which resulted in the cancellation or suspension of orders already placed and withholding all contemplated orders.

It is only fair to assume now that a decision on the rate question will soon be reached, and, if favorable to the

railroads a resumption of activity will result.

During the past year the Company has built and completed on its East Plant at Watertown a thoroughly fire-proof new Machine Shop 200x360 feet in size, and added considerable new machinery, which

will result in an annual saving of a large amount of money.

The Company has also made great improvements in its Engineering Department; has brought out many new devices and taken valuable patents on same in this country and in Europe, and is now in fine physical condition to handle a greatly increased volume of business.

C. A. STARBUCK,

## THE NEW YORK AIR BRAKE CO.

New York, January 27, 1911

To the Etoekhoiders:

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C. A. STARBUCK

### PROPERTY OF

### STORS AGENCONSOLIDATED INCOME ACCOUNT OF

# THE NEW YORK AIR BRAKE COMPANY

YEAR ENDING DECEMBER 31st, 1911.

Sales for the year	\$1,585,681.38
Cost of Manufacturing, Labor, Material and Factory Expense	1,181,549.81
Factory Profit	404,131.57
Received from Investments, Interest and Discounted Bills	58,714.15
Profit for the year	462,845.72
Administration Expenses. 217,787.30	
Taxes	233.247.20
Net Profit for year ending Dec. 31st, 1911	229,598.52
Surplus December 31st, 1910	155.906.52
	385,505.04
Paid 6% Interest on Convertible Gold Bonds	
Paid Dividends 449,658.00	631,458.00
Profit and Loss	245,952.96

CONSOLIDATED BALANCE SHEET, DEC	EMBER 31st,	1911.
ASSETS		24
Cash in Banks	\$ 571,481.82	
Accounts and Bills Receivable	1,227,645.65	
Inventory, goods and material on hand	1,152,932.76	
Factories, Patents, Water Power, Land and Machinery	9,423,338.48	
Stock, Bonds, &c	444,700.00	
Profit and Loss	245,952.96	13,066,051,67
LIABILITIES		
Accounts Payable	36,051.67	
Accrued Interest on Bonds	30,000.00	
Capital Stock	10,000,000.00	
First Mortgage 6% Convertible 20 year Gold Bonds	3,000,000.00	13,066,051.67

# THE NEW YORK AIR BRAKE COMPANY YEAR ENDING DECEMBER 3181 1915.

### CONSOLIDATED BALANCE SHEET, DECEMBER 31st, 1911.

### THABILITES

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	Capital 3:

New York, February 14, 1912.

### TO THE STOCKHOLDERS:

In our report to you last year (January 27, 1911), we explained the abnormal decrease in railway equipment companies' business, ours especially, as being the result of the endeavor of the railroads to get an advance in freight rates, and expressed the opinion that with a decision favorable to the railroads, which was at that time momentarily expected, there would be an immediate resumption of activity. Unfortunately, as you are aware, the decision of the Interstate Commerce Commission on an advance in railroad freight rates was adverse to the increase. The result was to compel a far more rigid exercise of economy by the railroads than ever before. In consequence, the business of your Company suffered, and we regret to say the year's business has been unsatisfactory.

The dividends of the Company were continued until July, in the hope and confident expectation that each month would show an improvement, but such improvement did not appear until November. The Company in the last two months in the year booked more orders than they had received in the whole ten months previous, and we are encouraged to believe such resumption of business may continue and the coming year's business be large and profitable. The physical condition of the Company, as well as the financial, was never in better shape, and we are in position to handle all the business that we may be favored with.

C. A. STARBUCK.

Street Street

# THE NEW YORK MIR BRAKE COMPANY

New York, February 14, 2012.

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In our report to you in t year (jamuse) 27, 1911), we explained the shormal decrease in talians equipment communes insides, ours expensel), as being the result of the emberon of the indirection get, or infrance in temple rates, and expressed managing dust with a decision involved to the railroads, which was at last time managing dust with a decision involved resemption of artistic Unionia nation as you are sweet the decision of inclinity and consistence Communion on an advance in space of temple and even the increase. The result was to compute a for more rail develop in the content of the more before its

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February 19, 1913

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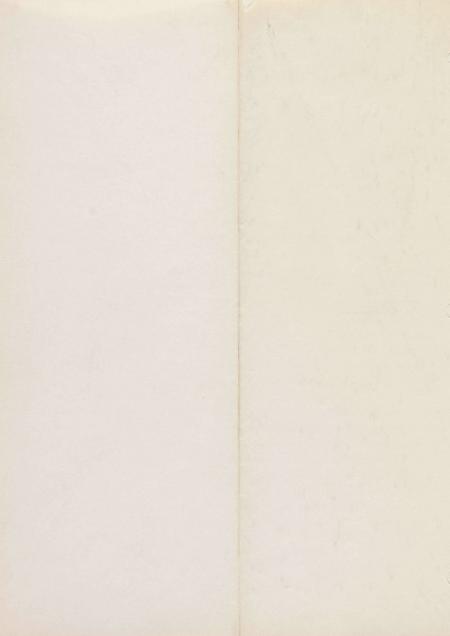
largest proportion of the survey's was made on the set profit of 3.45 %, or set

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over helter, and we enter

STARBUCK

Bresident,



NEW YORK, February 19, 1913.

### TO THE STOCKHOLDERS:

In submitting to you the report of the Company's business for the past fiscal year ending the 31st of December, 1912, we take pleasure in stating that the business for the year shows an increase of ninety-one and one-half per cent. over the preceding year. As the statement will show, the Company made a net profit of \$572,380.38, which was sufficient to wipe out the deficit of last year (\$245,952.96), pay one quarterly dividend of \$150,000.00 in December, and leave a surplus at the end of the year of \$176,541.42.

The increased business of the year, from which the largest proportion of the profits was made, covered only the last quarter. While but 2.27% was made on the first nine months' business, the last three months showed a net profit of 3.45%, or an average of 1.15% per month.

During the past year your Company entered into an agreement with the Westinghouse Company, whereby the New York Air Brake Company is licensed to manufacture under the Westinghouse patents all parts of their equipment, thereby enabling both Companies to manufacture and sell one standard equipment, which is greatly to the benefit and advantage of the different Railroads and indirectly a benefit to the Brake Companies, as leading to economy in manufacture and a large saving in the termination of expensive patent litigation.

The Company's financial and physical condition was never better, and we enter upon the present year with large orders in hand and an assurance of the continuance of a most prosperous business.

C. A. STARBUCK,
President.

NEW YORK February 10, 1013

### TO THE STOCKHOLDERS

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The Company's financial and physical condition was never better, and we enter upon the present year with large orders in hand and an assurance of the continuance of a most prosperous business.

C. A. STARBUCK, Fresident.

### THE NEW YORK AIR BRAKE COMPANY

YEAR ENDING DECEMBER 31st, 1912.

Sales for the year		\$3,035,623.14
Cost of Manufacturing, Labor, Material and Factory Expense		2,074,204.29
Factory Profit		961,418 85
Income from Investments, Interest, etc		42,632.59
Gross Profit for the year	• • • • • • • • • • • • • • • • • • • •	1,004,051.44
Administration Expenses	238,220.84 11,650.22 181,800.00	431,671.06
Net Profit for year ending December 31st, 1912		572,380.38
Deficit December 31st, 1911	245,952.96 149,886.00	395.838.96
Surplus December 31st, 1912	entithe almes	\$ 176,541.42

### CONSOLIDATED BALANCE SHEET, DECEMBER 31st, 1912.

ASSETS.		
Cash in Banks	\$ 855,696.58	
Accounts and Bills Receivable	1,188,455.94	
Inventory, goods and material on hand	1,183,939.37	
Factories, Patents, Water Power, Land and Machinery	9,612,604.56	
Stocks and Bonds	452,956.25	13,293,652.70
LIABILITIES.		
Accounts Payable	\$ 87,111.28	
Accrued Interest on Bonds	30,000.00	
Capital Stock	10,000,000.00	
First Mortgage 6% Convertible 20-year Gold Bonds	3,000,000.00	
Surplus December 21st 1012	176.541.42	13,293,652,70

E. A. JOHNSON,

Assistant Treasurer.

YEAR ENDING DECEMBER 31st, 1912

### CONSOLIDATED BALANCE SHEET, DECEMBER 31st, 1912.

### ASSETS

	Cash in Banks
	Accounts and Bilts Receivable
	Inventory, goods and material on
	Fectories, Patents, Water Power,
	Stocks and Bonds Stocks and

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E. A. JOHNSON,

Assistant Treasurer

CASE POMEROY & CO STATISTICAL DEPT.

# THE NEW YORK AIR BRAKE COMPANY 165 BROADWAY

NEW YORK, February 19, 1914.

TO THE STOCKHOLDERS:

At the beginning of the year 1913 the business prospects were bright for a most prosperous year, notwithstanding the incoming of a new federal administration, but soon the contemplation of early radical legislation, such as the new Tariff Bill, the new Currency Bill, the Income Tax Bill, legislation against railroads and trusts, etc., had a most depressing effect on the minds of the people, and business generally slackened up.

The year 1913 has expired, and it is believed that acute depression has gone with it. The Tariff and Currency Bills have both become realities. It is not for us to say they will not be productive of benefit to the people and result in prosperity, and any observer must admit that 1914 has been ushered in with hope that has displaced fear.

Apparently the one thing requisite to immediately start the wheels of commerce is that the railroads be allowed their requested advance in freight rates, for business cannot prosper save when the railroads are prosperous and only in proportion as they are prosperous. Only 108,000 freight cars were ordered during the past year as against 235,000 during the year 1912. The deficiency must be made good as soon as the railroads can finance the expenditure.

The completion of the Company's new plant during the past year furnishes capacity for more than double its former output, and, with improved automatic machinery installed, the cost will be greatly reduced.

The financial statement submitted herewith represents conditions as they existed in 1913, and conditions with which you are all familiar. It may be well to explain that the reduction in administration expenses is largely due to the decrease in legal expenses.

The item of taxes has increased and must continue to increase, owing to the exactions of State and National Governments.

The Company during the past year has secured many new contracts with large railroad systems, and has under negotiation many more, and enters upon the year 1914 with not only more orders on its books than a year ago this date, but more than it had at any one time during the preceding year, which justifies the hope that 1914 will be a prosperous year.

C. A. STARBUCK,

### THE NEW YORK AIR BRAKE COMPANY

### YEAR ENDING DECEMBER 31st, 1913.

Sales for the year	\$3,186,543.25
Cost of Manufacturing, Labor, Material and Factory Expense	2,104,935.76
Factory Profit	1,081,607.49
Income from Investments, Interests, etc.	57,769.17
Gross Profit for the year	1,139,376.66
Administration and all other Expenses	
Royalty	
Taxes	304,864.06
Net Profit for year ending December 31st, 1913	834,512.60
Paid Coupons on 6% Convertible Gold Bonds	
Dividends 1913	779,544.00
Surplus for the year 1913	54,968.60
Sv is December 31st, 1912	176,541.42
Total Surplus	\$ 231,510.02

### CONSOLIDATED BALANCE SHEET, DECEMBER 31st, 1913.

### ASSETS.

Cash in Banks	\$ 639,190.37	
Accounts and Bills Receivable	811,171.82	
Inventory, goods and material on hand	1,465,552.66	
Factories, Patents, Water Power, Land and Machinery	9,775,217.25	
Stocks and Bonds	718,258.75	13,409,390.85

### LIABILITIES.

Accounts Payable	\$ 147,880.83	
Accrued Interest on Bonds	30,000.00	
Capital Stock	10,000,000.00	
First Mortgage 6% Convertible 20-year Gold Bonds	3,000,000.00	
Surplus December 31st, 1913	231,510.02	13,409,390.85

E. A. JOHNSON,

Assistant Treasurer.

NEW YORK, February 17th, 1915.

TO THE STOCKHOLDERS:

Notwithstanding that the past year has been for equipment companies one of great depression, your Company has been able, through improved methods of manufacture and close economy, to pay its fixed charges and maintain its usual dividend and show a small addition to its surplus, as the following statement will show.

The outlook for the coming year is much more encouraging. Your Company has already received brake equipment orders from several foreign governments which, together with increased orders and enquiries from our own railroads, give promise of a much more prosperous year.

It is reasonable to assume that nothing can happen worse than has happened in the past year and that any changes must be for the better.

C. A. STARBUCK,

### THE NEW YORK AIR BRAKE COMPANY

### YEAR ENDING DECEMBER 31st, 1914.

Sales for the year		\$2,915,932.28 1,740,435.79 1,175,496.49
Income from Investments, Interest, etc		18,523.95
Gross 1	Profit for the year	1,194,020,44
Adminstration and all other Expenses	61,357.07	372,974.58 821,045.86
Paid Coupons on 6% Convertible Gold Bonds Dividends 1914 Surplus for the year 1914 Surplus December 31, 1913		779,544.00 41,501.86 231.510.02
	Total Surplus	\$ 273,011.88

### CONSOLIDATED BALANCE SHEET, DECEMBER 31st, 1914.

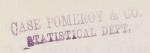
ASSETS.		
Cash in Banks	525,040.86 782,124.00 1,391,823.68 9,974,832.57 739,088.75	\$ 13,412,909.86
LIABILITIES.	100 807 08	

Accounts Tayable	\$ 109,097.90	
Accrued Interest on Bonds	30,000.00	
Capital Stock	10,000,000.00	
First Mortgage 6% Convertible 20-year Gold Bonds	3,000,000.00	
Surplus December 31, 1914	273,011.88	\$ 13,412,9

909.86

E. A. JOHNSON,

Assistant Treasurer.



New York, February 16th, 1916.

TO THE STOCKHOLDERS:

In submitting to you herewith a statement of the past year's business of your Company, it is only necessary to say that, until October, the equipment business for the past year was one of the worst on record. October and November witnessed a most remarkable change for the better, so that our December sales and deliveries were in excess of the first nine months of the year's business, and the largest sales of any month in the Company's history.

The ammunition business is being handled in our older plants, which are separated by about a mile from our Brake plant, and interferes in no manner with our regular Brake business.

The Company has large orders for air brakes on hand, and with our munition orders less than one-sixth filled, we have reason to anticipate a very profitable year's business.

You will notice the Directors have decided to increase the dividend rate to 8 per cent., having reached this conclusion after very careful study of the situation, believing that the Stockholders are now entitled to a larger participation in the Company's profits, with every prospect of the continuation of this policy.

C. A. STARBUCK,

### THE NEW YORK AIR BRAKE COMPANY

YEAR ENDING DECEMBER 31st, 1915.

Sales for the year	\$4,731,529.44 2,358,249.03
Factory Profit	2,373,280.41 38,624.36
Gross Profit for the year	2,411,904.77
Royalties       195,976.58         Taxes       20,236.63         Net Profit for year ending December 31st, 1915.	688,618.52 1,72 <b>3</b> ,286.25
Reserve for Depreciation	1,523,286 25
Dividends 1915	779,544,00 743,742.25 273.011.88 \$1,016,754.13

### CONSOLIDATED BALANCE SHEET, DECEMBER 31st, 1915

### ASSETS.

Cash on hand and in Banks	\$ 1,174,444.19	
Accounts and Bills Receivable	1,309,111.75	
Inventory	3,011,878.45	
Factories, Patents, Waterpower, Land and Machinery	11,320,868,84	
Stocks and Bonds	1,229,088.75	\$18,045,391.98
TIARITITES	at ubar the Case	

### LIABILITIES

Accounts Payable	\$ 1,301,877.71	
Bills Payable	2,496,760.14	
Accrued Interest on Bonds	30,000.00	
Capital Stock	10,000,000.00	
First Mortgage, 6% Convertible 20 year Gold Bonds	3,000,000.00	
Reserve for Depreciation	200,000.00	
Surplus December 31st, 1915	1,016,754.13	\$18,045,391.9

E. A. JOHNSON,

Assistant Treasurer.

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New York, February 14th, 1917.

To THE STOCKHOLDERS:

In your Company's annual statement, which is submitted herewith, munitions are entitled to bulk largely in the aggregate, and, now that munitions must sooner or later come to an end, it is assuring to know that the Company's regular brake business has not only more than doubled the business of the previous year, but the booked orders on hand, which amount to five times those of any previous year, indicate that the brake business of the Company will be still more favorable, while munitions will continue to be profitable for some time.

A year ago the quarterly dividends were advanced to 2%, and six months later advanced again to  $2\frac{1}{2}\%$ , and in December advanced again to  $2\frac{1}{2}\%$  regular and  $2\frac{1}{2}\%$  extra, thus establishing for the present year 5% a quarter or 20% a year. Thus your Company has paid in the year 1916  $11\frac{1}{2}\%$ , and will pay the present year 20%, which indicates your Directors will see to it that the Stockholders will share in the profits of the business, though with conservatism and prudence.

Your attention is also called to the fact that the Company's business in 1915 amounted to \$4,731,529.44 and in 1916 to \$24,051,103.45, with practically the same organization.

You will note that the net profits, before deducting dividends and depreciation, were \$9,414,962.48, equal to \$94.14 per share on the entire capital stock.

C. A. STARBUCK.

### THE NEW YORK AIR BRAKE COMPANY

### YEAR ENDING DECEMBER 31st, 1916.

Sales for the year	\$24,051,103.45
Cost of Manufacturing, Labor Material and Factory Expense	14,083,281.57
Factory Profit	9,967,821.88
Income from Investments, Interest, etc	93,893.50
Gross Profit for the year	10,061,715.38
Administration and other expenses\$ 361,691.37	
Royalties	
Taxes	466,752.90
	9,594,962.48
Paid Coupons on 6% Convertible Gold Bonds	180,000.00
Net Profits for year ending December 31st, 1916	9,414,962.48
Dividends 19161,149,126.00	
Reserve for Depreciation, etc	2,349,126.00
Surplus for the year 1916	7,065,836.48
Surplus December 31st, 1915	1,016,754.13
Total Surplus	\$ 8,082,590.61

### CONSOLIDATED BALANCE SHEET, DECEMBER 31st, 1916.

### ASSETS.

Cash on hand and in Banks \$	4,858,319.24	
Accounts and Bills Receivable	1,681,143.07	
Inventory	2,514,168.13	
Stocks and Bonds	681,188.75	
Factories, Patents, Waterpower, Land and Machinery	13,010,822.43	\$22,745,641.62
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### LIABILITIES.

Accounts Payable	\$ 233,051.01
Accrued Interest on Bonds	30,000.00
Capital Stock.	10,000,000.00
First Mortgage, 6% Convertible 20 year Gold Bonds	3,000,000.00
Reserve for Depreciation, etc	1,400,000.00
Surplus December 31st, 1916	8,082,590.61

\$22,745,641.62

### E. A. JOHNSON,