Honorable Herbert H. Lehman
Executive Chambers
Albany, New York

Dear Governor Lehman:

While public announcement will be withheld until plans are complete, I wish to advise you in confidence of the formation of The Agricultural-Industrial Foundation, Inc. This is a non-profit corporation organized under the laws of New York "to promote better understanding and closer cooperation between agriculture and business, to advance the welfare of agriculture, business and the general public--". I am glad to serve as its first president.

Its incorporators, in common with other thoughtful citizens, have been increasingly concerned over the distressed condition of agriculture in this country. Increasing dependence on governmental subsidies or regulations is not the permanent solution of our farm problems. Instead of perpetuating a system of governmental control, we prefer to establish economic self-sufficiency through voluntary individual or cooperative effort.

To achieve this worthy end agriculture must have the understanding and cooperation of business. There has been, however, no comprehensive program enabling agriculture and business to work together in a solution of their common problems and no agency to direct such cooperation.

The Agricultural-Industrial Foundation, Inc. purposes to develop such programs and to lend its services as the agency through which they can be put into effect.

The Foundation will begin its work in the New York milk shed where a unique and important job of milk marketing is being carried on by 60,000 dairy farmers. This cooperative undertaking is one established by the farmers themselves, with government aiding to the extent of providing the enabling legislation, the machinery of operation and the policing. Here, we believe, is a definite opportunity for agriculture and business to work together in the advancement of a program that is
of great concern to the economic well-being of each. Under separate cover we are sending you a brochure wherein this program is discussed and the Foundation's plan is set forth. In this project the Foundation's directors will serve as the Public Information Committee—Milk Marketing Program.

We are asking a group of public spirited men and women, whose interest in agriculture has long been evidenced, to act as a national advisory committee. The committee will not expect any active work from its members, but we wish to be privileged to call on them for counsel when the need arises.

After you have had an opportunity to read the brochure will you please advise me whether we may include you as a member of this committee?

Please address me as the office of the Foundation, 624-626 Empire Building, Syracuse, New York.

Sincerely yours,

Frank E. Gannett, President
The Agricultural-Industrial Foundation, Inc.