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●**Education:**

- Ph.D. in Economics, Harvard University (November 1996).  
Thesis advisor: Eric Maskin.
- Dottorato in Economia Politica, University of Pavia (1995).
- Laurea in Economics and Social Sciences (summa cum laude)  
Bocconi University (1991).

●**Academic positions:**

- **Current position:** Professor of Political Science and Economics at Columbia University
- **Past positions:**
  1. Associate Professor of Economics and Political Science at the Ohio State University (2004-07);
  2. Assistant Professor of Economics at The Ohio State University (2000-04);
  3. Deutsche Bank member of the Institute for Advanced Study, School of Social Science, Princeton (2001-02);
  4. Visiting Professor at University of Minnesota (1999-2000);

5. Assistant Professor of Economics at the Iowa State University (1997-2000);
6. Marie Curie Post-Doctoral Fellow at the Center for Operation Research and Econometrics, CORE (1996-97).

• **Grants, Awards, Prizes and Fellowships:**

1. *La Canaviglia 2007*: most important prize by the City of Livorno, instituted to recognize every year one citizen of Livorno for his or her general achievements and international recognition.
2. *National Science Foundation, Grant SES-0519205 and 0811966*, (2005-08): theory and experiments of multilateral bargaining on multi-dimensional policy space with incomplete information. Co-funded by the Economics program and the Decision Risk and Management Science division.
3. *National Science Foundation, Grant SES-0213312* (2002-05): research on electoral systems and incentives for parties, candidates and voters.
4. Deutsche Bank Fellowship (2001-02), for the membership at the *Institute for Advanced Study*.
5. *National Science Foundation Starter Award* (2000-01): for research project on the endogenous quality of elected officials.
6. *Koc University Prize* for best paper in the Review of Economic Design in year 2000;
7. ICER Fellowship (Summer 2001 and Summer 2002);
8. CORE post-doctoral Fellowship and Marie Curie Fellowship (1997);
9. Bocconi Fellowship (1995, 1996);
10. Harvard Graduate Society Fellowship (1994);
11. San Paolo Bank fellowship (1992 to 1994);
12. Innocenzo Gasparini Prize for best student in the Bocconi undergraduate program (1990).

• **Research interests:** Game theory, mechanism design, political economy, governance institutions, behavioral and public economics, comparative politics and international relations.

• **Publications and accepted papers** (last to first):

1. *American Journal of Political Science* (forthcoming): “Incumbents’ Interests and Gender Quotas” (with Francois Maniquet and Guillaume R. Fréchette);
2. *Journal of Economic Theory* (2007): “Entrepreneurial Talent, Occupational Choice and Trickle Up Policies” (with Maitreesh Ghatak and Tomas Sjöström), Vol. **137**, pp. 27-48;
3. *American Economic Review* (2007): “Political Bias and War” (with Matthew O. Jackson), Vol. **97-4**, 1353-73;
4. *American Economic Review* (2006): “Self-Enforcing Voting in International Organizations” (with Giovanni Maggi), Vol. **96-4**, 1137-58;
5. *Econometrica* (2005): “Behavioral Identification in Coalitional Bargaining: an Experimental Analysis of Demand Bargaining and Alternating Offers” (with Guillaume Fréchette and John Kagel), Vol. **73-6**, 1893-939;
6. *Games and Economic Behavior* (2005): “Gamson’s Law versus Noncooperative Bargaining Theories” (with Guillaume Fréchette and John Kagel), Vol. **51-2**, 365-82;
7. *Journal of Public Economics* (2005): “Nominal Bargaining Power, Selection Protocol and Discounting in Legislative Bargaining” (with Guillaume Fréchette and John Kagel), Vol. **89-8**, 1497-1518;
8. *Review of Economic Studies* (2004): “Party Formation and Policy Outcomes under Different Electoral Systems,” Vol. **71-3**, 829-53;
9. *Journal of Public Economics* (2004): “Bad Politicians” (with Francesco Caselli), Vol. **88/3-4**, 759-82;
10. *Journal of Economic Theory* (2004): “Retrading in Market Games” (with Sayantan Ghosal), Vol. **115**, 151-81;

11. *Games and Economic Behavior* (2003): “The Demand Bargaining Set: General Characterization and Application to Majority Games” (with Maria Montero), Vol. **42-1**, 146-64;
12. *Review of Economic Studies* (2001): “Occupational Choice and Dynamic Incentives” (with Maitreesh Ghatak and Tomas Sjöström), Vol. **68-4**, 781-810;
13. *Review of Economic Design* (2000): “Network Formation with Sequential Demands” (with Sergio Currarini), Vol. **5-3**, 229-49;  
Reprinted in *Networks and Groups: Models of Strategic Formation*, edited by B. Dutta and M.O. Jackson, Springer Verlag, Heidelberg 2003;
14. *American Political Science Review* (1999): “Demand Competition and Policy Compromise in Legislative Bargaining,” Vol. **93-4**, 809-20;
15. *Research in Economics* (1997): “Game-Theoretic Definitions of Fairness and the Contractualistic Foundations of Justice” (with Pier Luigi Sacco), Vol. **51-2**.

• **Working papers:**

1. “Pork vs. Public Good Provision: An Experiment within a Legislative Bargaining Framework” (with Guillaume Fréchette and John Kagel);
2. “Strategic Militarization, Deterrence and Wars,” (with Matthew O. Jackson);
3. “Out-Of-Equilibrium Trading and Efficiency in Large Anonymous Markets” (with Shurojit Chatterji and Sayantan Ghosal), mimeo;
4. “Incumbency Advantage and Supermajority Reelection Rule” (with Francesco Caselli);
5. “Public Good Provision and Strategic Fund-raising” (with Lise Vesterlund);
6. “Participation versus Approval Quorums,” with Francois Maniquet;
7. “Competitive non linear Taxation and Constitutional Choice,” with Lixin Ye and Huanxing Yang;
8. “Caucuses and Primaries under Proportional Representation,” with David Epstein and Sharyn O’Halloran;

9. “Natural Resources, Ethnicity and Conflict,” with Dominic Rohner;
10. “Turnout and Power Sharing,” with Helios Herrera.

- **Teaching:**

- Graduate courses at Columbia:
  1. Formal Comparative Politics and Constitutional Design;
  2. Topics in International Relations and Rational Choice.
- Graduate courses taught before 2007: Game Theory (cooperative and non-cooperative), Mechanism Design, Public Economics, Formal Comparative Politics.
- Undergraduate courses: Political Economy, Game theory, intermediate microeconomics.

- **Editorial Services:**

- Editor of special issue on *Institutional Design and Conflict* for the *Review of Economic Design*;
- Associate Editor for the *Berkeley Electronic Journals for Theoretical Economics (BEJTE)*;
- Associate editor of *E-economics*, a new open-access, open assessment journal;
- Reviewer for: *American Economic Review*, *Journal of Political Economy*, *Quarterly Journal of Economics*, *Econometrica*, *Review of Economic Studies*, *Journal of Economic Theory*, *Games and Economic Behavior*, *Journal of the European Economic Association*, *International Economic Review*, *Scandinavian Journal of Economics*, *Review of Economic Design*, *Journal of Public Economics*, *Journal of Public Economic Theory*, *Journal of Law, Economics and Organization*, *Journal of Comparative Economics*, *American Political Science Review*, *American Journal of Political Science*, *British Journal of Political Science*, *International Studies Quarterly*, *Quarterly Journal of Political Science*, *Journal of Theoretical Politics*, and *National Science Foundation*.

- **Students advised:** 2 from ISU, 5 from OSU, 2 from European institutions (CORE and Tilburg) have academic jobs. I was main advisor for 4 of them.