Meeting Time: Tuesdays and Thursdays 2:40-3:55 pm
Room: 501 Schermerhorn

Instructor:
Elke Weber
Office Hours: Thursdays, 9-10 and by appointment
419 Schermerhorn Hall (4-9889 and 4-4427)
euw2@columbia.edu

Teaching Assistants:
Kerry Milch
Office Hours: Tuesdays, 4-5 and by appointment
355D Schermerhorn (4-5309)
kmilch@psych.columbia.edu

Jonathan Rotner
Office Hours: TBA
Room TBA

Course Requirements and Grading

Textbook and Other Readings:
Selected articles and book chapters listed below (on reserve in Psychology Library and electronically at https://courseworks.columbia.edu/)

Grades:
Your course grade will be based on a midterm exam (Oct. 19; 25%), a final exam (50%), and a decision diary (25%).

Decision Diary:
In the first week of the course, I will introduce you to a range of qualitatively different ways in which people have been found to make decisions. From then on and throughout the course, I want you to become more aware of how you make decisions and how those decisions turn out. To encourage you to pay attention to your own decision making, I will ask you to reflect in writing on three (relatively) major decisions during the course of the semester. Each analysis will be relatively short (2-3 pages). Each should illustrate a different decision mode used by you to reach your decision. The three entries are due by the last day of September, October, and November, respectively, and should be submitted by email to Kerry Milch (kmilch@psych.columbia.edu).
Course Topics and Reading Assignments

Week 1:
**Introduction and Course Overview**
Plous, Chs. 1-4

Weeks 2-4:
**Normative Theories of Judgment and Choice**
Plous, Chs. 7-8
Baron, Ch 10: “Normative theory of choice”

Weeks 5-6:
**Descriptive Theories of Judgment**
Plous, Chs.10-14
Baron, parts of Ch. 15: “Quantitative judgment”

Weeks 7-9:
**Descriptive Theories of Choice**
Plous, Chs. 5-6, 9

Weeks 9-11:
**The Social Side of Judgment and Decision Making**
Plous, Chs. 16-20

Weeks 12-14:
**Social Dilemmas and Games**
Baron, Ch. 18: “Social Dilemmas”
Plous, Ch. 21