

### Round 4 Bidding Results

\* The '# Bids' column reflects all bids from Round 4.

The 'Seats Open' column reflects the total number of seats open for bidding before the start of Round 5.

Course	Title	Capacity	# Bids	Successful Bids	Max Bid	Clearing Price	Open Seats
B8301-001	Advanced Corporate Financ	54	1	0	3000	0	0
B8301-002	Advanced Corporate Financ	54	0	0	0	0	0
B8301-003	Advanced Corporate Financ	50	0	0	0	0	0
B8301-004	Advanced Corporate Financ	60	0	0	0	0	0
B8312-001	Advanced Derivatives	49	2	2	1	1	6
B8602-001	Advertising & Integratd	51	0	0	0	0	41
B9301-003	Applied Equity Analysis	55	11	1	5114	5114	0
B8899-001	Applied Regression Analysis	66	5	2	1502	1003	0
B8799-016	Behavioral Economics, Business Ethics, & Leadership	60	2	2	300	100	50
B8399-014	Behavioral Finance	50	12	9	5000	1000	0
B8499-003	Board & Exec Mgmt/Nonprft	50	0	0	0	0	0
B6302-001	Capital Markets & Investm	60	1	1	101	101	35
B6302-002	Capital Markets & Investm	60	1	1	1	1	41
B6302-003	Capital Markets & Investm	60	0	0	0	0	55
B6302-004	Capital Markets & Investm	60	1	1	1	1	58
B8601-001	Consumer Behavior	52	0	0	0	0	46
B8399-015	Corporate Governance	20	0	0	0	0	5
B9701-015	Corporate Governance	40	0	0	0	0	32
B8619-001	Customers, Decisions, & Behavioral Economics	37	4	4	101	1	16
B8308-001	Debt Markets	60	5	1	4000	4000	0
B8308-002	Debt Markets	60	0	0	0	0	0
B8699-002	Developing & Managing Strategic Customers	52	5	5	995	1	6
B9301-080	Distressed Value Investing	40	0	0	0	0	0
B8100-001	Earnings Quality	65	0	0	0	0	0
B8100-002	Earnings Quality	65	0	0	0	0	0
B8100-003	Earnings Quality	65	7	1	6009	6009	0
B8299-002	Economics Of Health Care & Pharmaceuticals	51	3	3	5	1	33
B9455-015	Education Leadership Consulting Lab	40	2	2	253	100	28
B8399-006	Entrepreneurial Finance	106	0	0	0	0	0
B8699-005	Entrepreneurial Selling	51	5	1	334	334	0
B8699-013	Entrepreneurial Selling	51	0	0	0	0	0
B9301-001	Finance & Sustainability	37	0	0	0	0	1
B8701-001	High Performnce Leadership	60	0	0	0	0	1
B8713-001	Introduction To Venturing	66	9	9	4512	7	12
B8713-002	Introduction To Venturing	66	7	2	4500	4230	0
B8399-016	Investment & Wealth Management	60	6	5	5000	101	0

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B8317-001	Investment Banking	60	3	3	5400	1	15
B9301-063	Investment Banking Tax Factors	54	2	2	2402	1	25
B8705-001	Launching New Ventures	66	0	0	0	0	0
B6150-001	Law For Mngrs & Entrprnrs	37	1	1	1	1	23
B8412-001	Managerial Negotiations	38	9	1	12645	12645	0
B8412-002	Managerial Negotiations	40	0	0	0	0	0
B8412-003	Managerial Negotiations	38	0	0	0	0	0
B8412-004	Managerial Negotiations	40	18	2	10000	5586	0
B8412-005	Managerial Negotiations	42	0	0	0	0	0
B8412-009	Managerial Negotiations	38	9	8	7000	145	0
B9601-043	Managing Brands	70	8	8	3000	5	0
B9701-065	Managing The Company	40	6	1	4500	4500	0
B8712-001	Managrl Decision Making	75	9	9	3000	1	24
B8699-025	Marketing & The Internet	52	5	5	1467	1	0
B6690-001	Marketing For Arts, Culture, & Education	54	1	1	1	1	51
B9601-061	Marketing For Growth	40	1	1	1	1	30
B8617-001	Marketing Research	51	3	3	15	1	23
B8699-011	Measuring Media Audiences	51	1	1	1	1	31
B8699-023	Media & Entertainment	51	4	1	1007	1007	0
B9301-043	Mergers & Acquisitions	60	7	4	6049	1800	0
B8202-001	Modern Political Economy	60	0	0	0	0	0
B8604-001	New Product Development	50	0	0	0	0	42
B8311-001	Options Markets	51	7	7	3056	1	1
B8311-002	Options Markets	51	0	0	0	0	0
B8899-002	Pricing & Revenue Optimization	50	3	3	1098	1	29
B9601-037	Pricing Strategies	60	2	2	700	100	39
B9301-067	Private Equity	60	0	0	0	0	0
B8399-005	Real Estate Capital Markets	50	0	0	0	0	0
B8314-001	Real Estate Finance	92	8	8	1000	1	25
B8158-001	Real Estate Transactions	50	0	0	0	0	1
B9601-055	Retailing Leadership	104	6	6	3300	3	49
B9601-039	Retailing Marketing Luxury Products	35	0	0	0	0	0
B9601-060	Retailing: Finance, Marketing, Strategic Investing	106	0	0	0	0	0
B8699-008	Sales Management	51	0	0	0	0	36
B8313-001	Security Analysis	68	0	0	0	0	0
B8811-001	Service Operations Mangmt	51	0	0	0	0	33

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