

**Spring 2007 Bidding
Round 2 Results**

Course	Title	Capacity	Avail Seats	Bids	Max	Successful Bids	Min Accepted Bid	Clearing Price	R3 Seats Left
B9301-005	Advanced Applications of Credit Derivatives	63	29	5	2,638	5	1	1	24
B8301-001	ADVANCED CORPORATE FINANC	68	14	26	8,147	14	500	1	-
B8301-002	ADVANCED CORPORATE FINANC	67	37	12	3,000	15	19	1	22
B8301-003	ADVANCED CORPORATE FINANC	66	44	23	3,003	23	10	1	21
B8602-001	Advertising & Integrated Communications	71	56	7	400	7	1	1	49
B9301-019	Alternative Investments: Investing in Hedge Funds a	67	28	13	4,776	13	1	1	15
B8899-001	Applied Regression Analysis	71	33	29	8,622	29	1	1	4
B6151-001	BUS LAW:GOV REG/CRIS MG	59	50	2	2,000	3		100	47
B8299-011	Business in Society: Doing Well by Doing Good?	62	53	10	3,000	10	43	1	43
B9701-073	Business Technology & Innovation	56	27	10	7,825	10	11	11	17
B8699-021	Business to Business Marketing	55	37	4	10,600	4	1	1	33
B6302-001	CAPITAL MARKETS & INVESTM	72	72	15	2,000	15	1	1	57
B6302-002	CAPITAL MARKETS & INVESTM	72	72	23	1,001	23	1	1	49
B6302-003	CAPITAL MARKETS & INVESTM	68	68	42	2,000	42	1	1	26
B6302-004	CAPITAL MARKETS & INVESTM	67	66	40	10,000	41	1	1	25
B6302-005	CAPITAL MARKETS & INVESTM	64	62	114	11,000	62	500	1	-
B6302-006	CAPITAL MARKETS & INVESTM	64	63	89	13,523	63	250	1	-
B6302-007	CAPITAL MARKETS & INVESTM	66	66	15	1,000	15	1	1	51
B8601-001	CONSUMER BEHAVIOR	62	57	9	600	9	1	1	48
B8399-015	Corporate Governance	29	23	7	1,000	7	1	1	16
B9701-015	Corporate Governance	30	28	3	9,630	3	10	10	25
B8619-001	Customers & Markets: Behavioral Decision-making &	40	11	22	9,821	11	801	801	-
B8308-001	DEBT MARKETS	66	31	15	2,000	15	1	1	16
B8308-002	DEBT MARKETS	66	43	30	3,000	30	1	1	13
B6015-DEF	Decision Models & Accounting II (B6016) Deferral	32	32	14	5,000	14	1	1	18
B8834-001	DECISION MODELS II	68	48	2	3,000	2	100	100	46
B8599-008	Developing Strategies for High Tech Firms	55	43	5	255	5	1	1	38
B8699-027	Direct Marketing	55	45	2	600	2	1	1	43
B8100-001	Earnings Quality	52	15	8	2,500	8	1	1	7
B8100-002	Earnings Quality	57	23	13	9,630	13	1	1	10
B8201-001	ECONOMICS OF STRATEGC BEH	266	27	95	12,615	27	8,460	8,460	-

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B8399-004	Emerging Financial Markets	60	6	17	6,617	6	2,521	2,521	-
B8399-006	Entrepreneurial Finance	73	36	20	3,020	20	1	1	16
B7737-001	ENTREPRENEURIAL MANAGEMEN	5	2	2	3,000	2	1	1	-
B8699-005	Entrepreneurial Selling	55	5	18	6,826	5	809	1	-
B8699-013	Entrepreneurial Selling	56	23	21	13,000	23	1	1	-
B9301-031	Equity Derivatives	63	47	5	1,103	5	1	1	42
B7720-001	EXECUTIVE LEADERSHIP (EMBA)	3	2	1	1,098	2	100	100	-
B8351-001	Financial Markets and the Economy	68	4	27	13,074	4	5,645	5,645	-
B8104-001	FINANCIAL STATEMENT ANALY	69	48	11	2,660	11	1	1	37
B8104-002	FINANCIAL STATEMENT ANALY	69	45	4	2,500	4	1	1	41
B8399-017	Fixed-Income Derivatives	61	27	6	1,000	6	1	1	21
B8299-014	Game Theory and Incentives in Business	42	2	11	8,142	2	7,246	7,246	-
B6005-DEF	Global Economic Environment (Deferral)	60	60	32	3,500	32	32	1	28
B8506-001	Global Marketing	39	34	3	13,542	4	1	100	30
B9399-003	Healthcare Investment and Valuation	35	7	13	5,010	7	500	500	-
B9601-052	Healthcare Marketing: From Start-up to Multinationa	71	65	6	501	6	1	1	59
B8701-001	High Performance Leadership	65	3	28	11,761	3	10,241	9,000	-
B8701-002	High Performance Leadership	65	3	12	10,000	3	9,000	9,000	-
B9601-051	High-Tech Marketing & Entrepreneurship	60	54	9	1,150	9	1	1	45
B9701-090	Innovate or Die	40	3	47	11,543	3	11,000	11,000	-
B8358-001	International Banking: Value and Risk	56	31	11	3,000	11	1	1	20
B8399-018	International Finance	56	43	7	1,500	7	1	1	36
B8399-019	International Finance	56	40	12	5,993	12	1	1	28
B8599-007	International Media Business	42	30	4	501	4	1	1	26
B8713-001	INTRODUCTION TO VENTURING	51	13	32	8,011	13	1,500	1,500	-
B9301-063	Investment Banking Tax Factors	72	47	6	1,601	6	1	1	41
B8412-001	MANAGERIAL NEGOTIATIONS	38	3	18	7,001	3	5,020	1	-
B8412-002	MANAGERIAL NEGOTIATIONS	38	14	17	7,510	14	500	1	-
B8412-003	MANAGERIAL NEGOTIATIONS	38	4	2	2,049	3	1	1	1
B8412-004	MANAGERIAL NEGOTIATIONS	38	4	7	5,423	4	600	1	-
B8412-005	MANAGERIAL NEGOTIATIONS	38	2	14	11,024	2	6,500	1	-
B8412-006	MANAGERIAL NEGOTIATIONS	38	8	3	5,800	4	1	1	4
B9601-043	Managing Brands, Identity & Experience	63	40	36	10,714	36	1	1	4
B6602-DEF	Managing Marketing Programs & Leadership (B6703	32	32	18	5,000	18	3	3	14

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B9701-065	Managing the Growing Company	39	14	14	6,111	14	1	1	-
B8699-025	Marketing & the Internet	57	52	8	1,000	8	1	1	44
B8699-001	Marketing of Financial Services	55	47	3	301	3	1	1	44
B8617-001	MARKETING RESEARCH	65	56	5	1,009	5	1	1	51
B8210-001	Media & Information Management	42	28	7	5,000	7	21	100	21
B9301-053	Mergers & Acquisitions	55	4	16	6,648	4	4,000	4,000	-
B9377-003	Mergers & Acquisitions in Media (Master Class)	42	11	6	3,749	6	1	1	5
B8202-001	MODERN POLITICAL ECONOMY	65	4	15	7,710	4	5,003	5,003	-
B8799-012	Napoleon's Glance	69	4	81	11,790	4	10,541	10,541	-
B8604-001	New Product Development	55	33	20	4,000	20	1	1	13
B9877-001	Operations Consulting (Master Class)	36	31	3	100	3	1	1	28
B6801-DEF	Operations Management (Deferral)	60	60	65	8,337	60	100	100	-
B8311-001	OPTIONS MARKETS	52	26	14	5,747	15	100	100	11
B8714-001	POWER & INFLUENCE IN ORGS	73	4	34	11,102	4	5,503	5,503	-
B9601-037	Pricing Strategies	39	15	21	7,400	15	25	25	-
B7399-067	Private Equity (EMBA)	3	0	0	107	-	-	-	-
B9301-088	Project Finance	45	15	13	9,000	13	1	1	2
B8314-001	REAL ESTATE FINANCE	65	28	30	5,001	28	51	51	-
B8314-002	REAL ESTATE FINANCE	65	26	34	5,146	26	200	51	-
B9377-001	Real Estate Management & Investment I (Master Class)	50	21	1	1,000	2	100	100	19
B9601-055	Retailing Leadership	103	94	5	1,001	5	1	1	89
B9601-056	Retailing Leadership	103	72	10	3,321	10	1	1	62
B7699-039	Retailing: Marketing of Luxury Products (EMBA)	7	4	1	499	2	100	100	2
B9801-003	Risk Management	49	30	3	1	3	1	1	27
B8699-008	Sales Management	56	39	7	1,231	7	1	1	32
B8313-001	SECURITY ANALYSIS	73	59	18	5,021	28	5	5	31
B8313-002	SECURITY ANALYSIS	64	4	37	11,000	4	7,135	5	-
B8835-001	Security Pricing: Models & Computation	49	34	5	2,003	5	1	1	29
B8699-022	Services Marketing	57	56	3	500	3	1	1	53
B9455-011	Social Entrepreneurship	49	39	7	1,200	7	5	5	32
B8799-017	Strategy and Competition in Pharmaceuticals and Biotech	55	34	9	2,000	9	2	2	25
B9677-001	Strategy Consulting Skills (Master Class)	50	40	23	2,000	23	1	1	17
B8815-001	SUPPLY CHAIN MANAGEMENT	56	39	4	505	4	1	1	35
B9301-010	The Business of Sports	73	8	13	11,940	8	919	919	-

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B9301-058	Theory & Policy of Modern Finance	24	13	1	1,003	2	100	100	11
B8702-001	TOP MANAGEMENT PROCESS	60	3	86	13,520	3	12,757	12,757	-
B8711-001	TURNAROUND MANAGEMENT	60	5	9	6,111	5	1,099	1	-
B8711-002	TURNAROUND MANAGEMENT	65	17	15	8,235	15	1	1	2
B8399-001	VALUE INVESTING	105	11	60	13,646	11	10,612	10,612	-
B9301-075	Venture Capital	20	1	26	13,138	1	13,138	13,138	-