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## ERIC A. VERHOOGEN

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### CURRENT APPOINTMENTS

Assistant Professor, Department of Economics and Department of International and Public Affairs, Columbia University, July 2004-present.

Co-editor, *Journal of Development Economics*, Oct. 2009-present.

Co-Director, International Growth Centre (IGC) Trade Program, May 2009-present.

Affiliate, Bureau for Research and Economic Analysis of Development (BREAD), Feb. 2006-present.

Faculty Research Fellow, National Bureau of Economic Research (NBER), April 2008-present.

Research Affiliate, Centre for Economic Policy Research (CEPR), July 2006-present.

Research Fellow, Institute for the Study of Labor (IZA), March 2004-present.

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### PAST APPOINTMENTS

Visiting Scholar, Department of Economics and Abdul Latif Jameel Poverty Action Lab, Massachusetts Institute of Technology, Spring 2008.

Visiting Research Scholar, Center for Health and Well-Being, Woodrow Wilson School of Public and International Affairs, Princeton University, Fall 2007.

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### EDUCATION

University of California, Berkeley, Ph.D. in Economics, May 2004.

University of Massachusetts, Amherst, M.A. in Economics, work completed 1999, degree conferred 2001.

Harvard College, A.B. in History and Science, June 1991.

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### PUBLISHED AND FORTHCOMING ARTICLES

“Plants and Imported Inputs: New Facts and an Interpretation.” With Maurice Kugler. *American Economic Review Papers and Proceedings*, v. 99 no. 2, pp. 501-507, May 2009.

“Class-Size Caps, Sorting, and the Regression Discontinuity Design.” With Miguel Urquiola. *American Economic Review*, v. 99 no. 1, pp. 179-215, March 2009.

“Trade, Quality Upgrading, and Wage Inequality in the Mexican Manufacturing Sector.” *Quarterly Journal of Economics*, vol. 123, no. 2, pp. 489-530, May 2008.

“Fairness and Freight-Handlers: Local Labor Market Conditions and Wage-Fairness Perceptions in a Trucking Firm.” With S. V. Burks and J. P. Carpenter. *Industrial and Labor Relations Review*, vol. 60, no. 4, pp. 477-498, July 2007.

“Comparing Students to Workers: The Effects of Social Framing on Behavior in Distribution Games.” With J. P. Carpenter and S. V. Burks. In J. P. Carpenter, G. Harrison, and J. List eds., *Research in Experimental Economics*, vol. 10. Amsterdam, Boston: JAI/Elsevier, 2005.

“The Effect of Stakes in Distribution Experiments.” With S. V. Burks and J. P. Carpenter. *Economics Letters*, vol. 86, no. 2, pp. 393-8, Feb. 2005.

“Playing Both Roles in the Trust Game.” With S. V. Burks and J. P. Carpenter. *Journal of Economic Behavior and Organization* vol. 51, no. 2, pp. 195-216, June 2003.

#### **OTHER PUBLICATIONS**

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Comment on “The Effect of Mexican Workforce Migration on the Mexican *Maquiladora* Labor Market,” by Scott E. Atkinson and Marilyn Ibarra, *Economía*, vol. 8, no. 1, Fall 2007.

Comment on “Globalization, Migration and Development: The Role of Mexican Migrant Remittances,” by Ernesto López-Córdova. *Economía*, vol. 6, no. 1, Fall 2005.

#### **WORKING PAPERS**

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“The Quality-Complementarity Hypothesis: Theory and New Evidence from Colombia.” With Maurice Kugler. NBER working paper no. 14418, Oct. 2008. Revise and re-submit, *Review of Economic Studies*.

“Exports and Wage Premia: Evidence from Mexican Employer-Employee Data.” With Judith A. Frías and David S. Kaplan. Aug. 2009.

#### **GRANTS**

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NSF SES-0721068, “Exports and Wage Premia,” Principal Investigator, 2007-2010  
Columbia University PER Seed Grant, Nov. 2006  
Columbia University PER Seed Grant, Nov. 2004  
UC Institute for Mexico and the United States (UC MEXUS) Dissertation Grant, 2002-2004  
UC Institute for Labor and Employment Dissertation Fellowship, 2002-2003  
UC Berkeley Department of Economics Continuing Student Fellowship, 2002-2003  
Social Science Research Council International Pre-Dissertation Fellowship, 2001-2002  
MacArthur Foundation Research Network on the Costs of Inequality Fellowship, 2000-2001  
MacArthur Foundation Norms and Preferences Network Grant, “Truckers and Trust” (with Stephen V. Burks and Jeffrey P. Carpenter), 1999.  
UC Berkeley Department of Economics Block Grant Fellowship, 1999-2000  
Brookings Research Fellowship, The Brookings Institution, 1998-1999  
University of Massachusetts-Amherst Graduate Fellowship, 1995-1997

#### **AWARDS**

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Co-winner, SIPA Award for Outstanding Teaching, May 2007  
Finalist, Columbia University Presidential Teaching Award (one of 12 university-wide), Feb. 2007

Best Advisor Award, Co-runner-up, Columbia Assoc. of Graduate Economics Students, April 2009  
Best Advisor Award, Co-runner-up, Columbia Assoc. of Graduate Economics Students, April 2008  
Best Advisor Award, Co-runner-up, Columbia Assoc. of Graduate Economics Students, April 2007  
Best Advisor Award, Co-runner-up, Columbia Assoc. of Graduate Economics Students, April 2006  
W. E. Upjohn Institute for Employment Research Dissertation Award, Co-winner, 2004  
Industrial Relations Research Association Best Dissertation Competition, Co-Winner, 2004  
Journal of Development Economics Award, 2002  
Excellence in Refereeing Award, American Economic Review, 2007-2008

## **OTHER PROFESSIONAL ACTIVITIES**

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Referee: American Economic Journal: Applied Economics, American Economic Journal: Microeconomics, American Economic Review, Canadian Journal of Economics, Economía, Economic and Social Research Council (UK), Economic Development and Cultural Change, Economic Journal, Economics Letters, Industrial Relations, International Economic Review, Journal of African Economies, Journal of Development Economics, Journal of Development Studies, Journal of International Economics, Journal of Labor Economics, Journal of the European Economic Association, Labour Economics, National Science Foundation, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Social Sciences and Humanities Research Council of Canada, Review of World Economics/Weltwirtschaftliches Archiv, World Bank Economic Review, World Development.

Research Fellow, Centro de Investigación Económica, Instituto Tecnológico Autónomo de México (ITAM), Oct. 2006-present.

Faculty Fellow, Institute for Social and Economic Research and Policy (ISERP), Columbia University, Sept. 2004-present.

Member, Panel of Economía: Journal of the Latin American and Caribbean Economic Association, Nov. 2006-Nov. 2008.

Lecturer, BREAD/CEPR/Verona 2008 Summer School in Development Economics

Visiting Researcher, El Colegio de México, Mexico City, Spring 2002.

Participant, Russell Sage Foundation Summer Institute in Behavioral Economics, 2000.

Member: American Economic Association, Latin American and Caribbean Economic Association.

Editorial Coordinator and Co-author, *Common-Sense Economics*, study-group curriculum developed by the Center for Popular Economics and UMass Labor Center, Amherst MA, 1997.

## **INVITED PRESENTATIONS**

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2009 (including scheduled): University of Oregon; University of Chicago, Harris School; Princeton University; Bocconi University; Brown University; Conference on Product Heterogeneity and Quality Heterogeneity in International Trade, Zurich; COST Network Conference, Budapest; Minneapolis Federal Reserve Bank Applied Micro Workshop; Georgetown; USC; UC Berkeley (labor lunch); Oxford University; University of Aarhus; CORE, Louvain; Pompeu Fabra; George Washington University; BLS; IADB; AEA 2009 meeting.

2008: LSE (growth and development); Paris School of Economics; LSE (trade); Drexel University; Johns Hopkins SAIS; University of Minnesota; Stanford SITE conference; NBER Summer Institute (ITI program); World Bank; Oregon State; BREAD 13<sup>th</sup> conference (Brown); Yale; MIT (development lunch); Harvard Kennedy School (LEP lunch); CUNY Graduate Center; UT-Austin (Johnson conference); Instituto Tecnológico de Estudios Superiores de Monterrey; MIT (labor/development seminar).

2007: Microeconomics of Growth Conference (Rio de Janeiro); Princeton University (trade); Princeton University (development); Syracuse University; Fordham University; Purdue University; EIIIT conference; “Firms in the Global Economy” conference (Univ. of Michigan); Chicago GSB; Toulouse School of Economics; Paris School of Economics; Université de Namur; NYU; Colgate University; Columbia University; Universidad de los Andes (Bogotá); University of British Columbia; McGill University; Brown University; Yale University; CIRPÉE/UQÀM 4<sup>th</sup> Mini-conference on Development Economics (Montréal).

2006: CEPR-EUDN Conference (Paris); World Bank; LACEA-LAMES Congress (Mexico City); BREAD 9<sup>th</sup> Conference (Yale); IZA (Bonn); UC Berkeley; UCL/LSE; University of Sussex; University of Southampton; ASSA Meetings (Boston).

2005: Princeton University; University of Toronto; Microeconomics of Growth Network Conference (Beijing); Dartmouth College; Boston University; University of Michigan; SUNY-Binghamton; NEUDC Conference (Brown University); Econometric Society World Congress (London); EEA Meeting (Amsterdam); NBER Summer Institute (PPL group); NBER Summer Institute (ITI group); Conference on Job Reallocation; Productivity Dynamics and Trade Liberalization (Bogotá, Colombia); Society of Labor Economists Annual Meeting (San Francisco); New York Federal Reserve Bank; MIT; Economic Policy Institute; Inter-American Development Bank; World Bank Research Group; University of Colorado Boulder; Hunter College; Queens College (New York); UC San Diego.

2004: Harvard University; Pennsylvania State University; Yale University; NEUDC conference (Montreal); Economics of Industrial Development Conference (Washington DC); 75 Years of Development Research Conference (Cornell University); Institute for International Economic Studies (Stockholm); ITAM (Mexico City); El Colegio de México (Mexico City); CIDE (Mexico City); INEGI (Aguascalientes, Mexico); London School of Economics; University of British Columbia; University of Massachusetts Amherst; Cornell University; Ohio State University; University of Wisconsin; Northwestern University; University of Chicago (Harris School); University of Chicago (GSB); University of Chicago (Economics); Columbia University; Stanford University.

2003 and earlier: UC Institute for Labor and Employment Research Conference (UCSB); University of California Berkeley; Santa Fe Institute; CEPREMAP (Paris); University of Massachusetts, Amherst; The Brookings Institution.

## **INVITED DISCUSSIONS**

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AEA meeting (Atlanta, Jan. 2010), Microeconomics of Growth conference (Washington, DC, June 2008); Economía meeting (Yale, May 2008); Philadelphia Fed Trade Conference (Nov. 2007); NBER Summer Institute, ITI meeting (Aug. 2007); Economía meeting (Yale, May 2007); NEUDC (Brown, Oct. 2005); Economía meeting (Santiago, May 2005); AEA meeting (Philadelphia, Jan. 2005); Conference on Experimental and Non-Experimental Evaluations of Peer Group and Other Effects (Banff, April 2004).

## **DISSERTATIONS SUPERVISED**

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Student:	Completed:	Placement:
Kensuke Teshima (sponsor)	(May 2009)	Instituto Tecnológico Autónomo de México
Guru Sethupathy (reader)	April 2009	Johns Hopkins SAIS
Daniel Choate (reader)	April 2009	Lexis-Nexis

Jesús Fernandez-Huertas (sponsor)	May 2007	Institut d'Anàlisi Econòmica, Barcelona
Camelia Minoiu (reader)	April 2007	IMF
Dalida Kadyrzhanova (reader)	June 2007	University of Maryland, Smith School of Business
Delphine Irac (reader)	Dec. 2007	Banque de France
Sandhya Persad (reader)	May 2005	Hess Corporation

## **OTHER EMPLOYMENT**

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Math Teacher (through Teach for America program), Lynwood High School, Lynwood CA, 1991-1992;  
Pasadena High School, Pasadena CA, 1992-1993.  
Labor Organizer, SEIU 1199 WV/KY/OH: The Health Care Workers' Union, Columbus OH, 1993-1994.  
Editorial Intern, The Nation Magazine, New York NY, 1995; CrossRoads Magazine, Berkeley CA, 1994.  
Researcher, National Labor Committee in Support of Human and Worker Rights, New York NY, 1995.

## **LANGUAGES**

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English (native), Spanish (proficient), French (proficient), Italian (proficient).

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*Revised 9/9/09*