

Appendix to:

Lost in Transit:

Product Replacement Bias and Pricing to Market

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A Log-Likelihood in the Presence of Unobserved Heterogeneity in the Frequency of Price Change

We assume that product i has a constant hazard of adjusting, f_i , in each month, where $f_i \sim \text{Beta}(a, b)$. Let us denote the product's lifetime by n_i . These assumptions imply that the total number of price changes in a product's lifetime is distributed according to the binomial distribution, $x_i \sim \text{Bin}(n_i, f_i)$. We assume, furthermore, that f_i is distributed according to the beta distribution, $f_i \sim \text{Beta}(a, b)$.

Given this model, we can write the likelihood of observing a product with length n_i and the total number of price changes x_i as,

$$L = \prod_{i=1}^I \frac{\Gamma(a+b)}{\Gamma(a)\Gamma(b)} f_i^{a-1} (1-f_i)^{b-1} \binom{n_i}{x_i} f_i^{x_i} (1-f_i)^{n_i-x_i} \quad (1)$$

$$= \prod_{i=1}^I \frac{\Gamma(a+b)}{\Gamma(a)\Gamma(b)} f_i^{x_i+a-1} (1-f_i)^{n_i-x_i+b-1} \binom{n_i}{x_i} \quad (2)$$

We can integrate out the f_i 's to get,

$$L = \prod_{i=1}^I \frac{\Gamma(a+b)}{\Gamma(a)\Gamma(b)} \binom{n_i}{x_i} \frac{\Gamma(a+x_i)\Gamma(b+n_i-x_i)}{\Gamma(a+b+n_i)}. \quad (3)$$

The log-likelihood function is, therefore,

$$\log L = n \log \Gamma(a+b) - n \log \Gamma(a) - n \log \Gamma(b)^n + \sum_{i=1}^I [\log n_i! - \log x_i! \quad (4)$$

$$- \log(n_i - x_i)! + \log \Gamma(a + x_i) + \log \Gamma(b + n_i - x_i) - \log \Gamma(a + b + n_i)]. \quad (5)$$