

# Michael L. Slepian

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## **Academic Appointments**

Assistant Professor, Columbia Business School, 2016-present

## **Education**

Post-doctoral Fellow, Columbia Business School, 2014–2016

Pre-doctoral Fellow, Stanford University, 2012–2014

Ph.D., Experimental Psychology, Tufts University, 2014

M.S., Experimental Psychology, Tufts University, 2011

Advisor: Nalini Ambady

B.A., Psychology, Minor in Neuroscience, Syracuse University, 2009

## **Awards and Honors**

2016 Rising Star Award, Association for Psychological Science (APS)

2011 National Science Foundation (NSF) Graduate Research Fellowship

2010 Graduate Student Research Award, Tufts University

2010 EASP Summer School Fellowship, Society for Personality and Social Psychology (SPSP)

2010 National Science Foundation (NSF) Graduate Research Fellowship Honorable Mention

2009 Travel Award, Society for Personality and Social Psychology (SPSP)

2009 Syracuse University Scholar, highest academic honor (1 of 12 chosen from graduating class of 3,000)

2009 Outstanding Research Achievement Award, Syracuse University

2009 Distinction (single recipient): Senior Thesis, Syracuse University


2009 Allport Scholar Award, Syracuse University

2009 Outstanding Service Award as Psi Chi Chapter President, Syracuse University

2008 First place award for research in Social Psychology, Syracuse University


## **Publications** (\* indicates student coauthor)

**Citations** 889; **h-index** 18 (Google Scholar)

Bogart, K.R., Rosa, N.M., & Slepian, M.L. (in press). Born that way or became that way: Stigma toward congenital versus acquired disability. *Group Processes & Intergroup Relations*. 


**Slepian, M.L.** & Carr, E.W. (in press). Facial expressions of authenticity: The social benefits of facial emotion variability. *Cognition*.


**Slepian, M.L.**, Halevy, N., & Galinsky, A.D. (in press). The solitude of secrecy: Thinking about secrets evokes motivational conflict and feelings of fatigue. *Personality and Social Psychology Bulletin*.


**Slepian, M.L.** & Moulton-Tetlock, E.\* (in press). Confiding secrets and well-being. *Social Psychological and Personality Science*. 


**Slepian, M.L.**, Kirby, J.N., & Kaloerinos, E.K. (in press). Shame, guilt, and secrets on the mind. *Emotion*.


Liu, Z.\* & **Slepian, M.L.** (2018). Secrecy: Unshared realities. *Current Opinion in Psychology*, 23, 124-128. 


Martin, A.E.\* & **Slepian, M.L.** (2018). Dehumanizing gender: The de-biasing effects of gendering human-abstracted entities. *Personality and Social Psychology Bulletin*, 44, 1681-1696. 


Phillips, L.T., **Slepian, M.L.**, & Hughes, B.L. (2018). Perceiving groups: The people perception of diversity and hierarchy. *Journal of Personality and Social Psychology*, 14, 766-785. 

Rutchick, A.M., **Slepian, M.L.**, Reyes, M.O., Pleskus, L.N., & Hershfield, H.E. (2018). Future self-continuity is associated with improved health and increases exercise behavior. *Journal of Experimental Psychology: Applied*, 24, 72-80. 
















**Slepian, M.L.** & Greenaway, K.H. (2018). The benefits and burdens of keeping others' secrets. *Journal of Experimental Social Psychology*, 78, 220-232. 















**Slepian, M.L.** & Kirby, J.N. (2018). To whom do we confide our secrets? *Personality and Social Psychology Bulletin*, 44, 1008-1023. 







Cho, J.,\* Morris, M.W., **Slepian, M.L.**, & Tadmor, C.T. (2017). Choosing fusion: The effects of diversity ideologies on preference for culturally mixed experiences. *Journal of Experimental Social Psychology*, 69, 163-171. 

Helman, E., Sutherland, C.A.M, Flake, J.K., & **Slepian, M.L.** (2017). The unique contributions of perceiver and target characteristics in person perception. *Journal of Personality and Social Psychology*, 113, 513-529. 

Martin, A.E.\* & **Slepian, M.L.** (2017). The Big Two. In V. Zeigler-Hill & T. Shackelford (Eds.) *The Encyclopedia of Personality and Individual Differences*. New York: Springer.

- Slepian, M.L.** & Bastian, B. (2017). Truth or punishment: Secrecy and punishing the self. *Personality and Social Psychology Bulletin*, *43*, 1596-1611. 
- Slepian, M.L.**, Chun, J.S.,\* & Mason, M.F. (2017). The experience of secrecy. *Journal of Personality and Social Psychology*, *113*, 1-33. 
- Slepian, M.L., Young, S.G. & Harmon-Jones, E. (2017). An approach-avoidance motivational model of trustworthiness judgments. *Motivation Science*, *3*, 91-97. 
- Gaither, S.E., Pauker, K., **Slepian, M.L.**, & Sommers, S.R. (2016). Social belonging motivates categorization of racially ambiguous faces. *Social Cognition*, *34*, 97-118. 
- Masicampo, E.J. & **Slepian, M.L.** (2016). Linking diverse resources to action control. In Hirt, E., Clarkson, J.J., & Jia, L. (Eds.), *Self-Regulation and Ego Control*. San Diego, CA: Elsevier. 
- Slepian, M.L.** & Ames, D.R. (2016). Internalized impressions: The link between apparent facial trustworthiness and deceptive behavior is mediated by targets' expectations of how they will be judged. *Psychological Science*, *27*, 282-288. 
- Slepian, M.L., Masicampo, E.J., & Galinsky, A.D. (2016). The hidden effects of recalling secrets: Assimilation, contrast, and the burdens of secrecy. *Journal of Experimental Psychology: General*, *145*, 27-48. 
- Slepian, M.L.**, & Galinsky, A.D. (2016). The voiced pronunciation of initial phonemes predicts the gender of names. *Journal of Personality and Social Psychology*, *110*, 509-527. 
- Weisbuch, M., Grunberg, R.L., **Slepian, M.L.**, & Ambady, N. (2016). Exposure to variability in facial emotion influences beliefs about the stability of psychological characteristics. *Emotion*, *16*, 957-964. 
- Slepian, M.L.**, Camp, N.P., & Masicampo, E.J. (2015). Exploring the secrecy burden: Secrets, preoccupation, and perceptual judgments. *Journal of Experimental Psychology: General*, *144*, e31-e42. 
- Slepian, M.L.**, Ferber, S.N., Gold, J.M., & Rutchick, A.M. (2015). The cognitive consequences of formal clothing. *Social Psychological and Personality Science*, *6*, 661-668. 
- Slepian, M.L.** (2015). Disentangling multimodal processes in social categorization. *Cognition*, *136*, 396-402. 
- Slepian, M.L.**, Masicampo, E.J., & Ambady, N. (2015). Cognition from on high and down low: Verticality and construal level. *Journal of Personality and Social Psychology*, *108*, 1-17. 
- Young, S.G., **Slepian, M.L.**, & Sacco, D.F. (2015). Sensitivity to perceived facial trustworthiness is increased by activating self-protection motives. *Social Psychological and Personality Science*, *6*, 607-613. 
- Slepian, M.L.** & Ambady, N. (2014). Simulating sensorimotor metaphors: Novel metaphors influence sensory judgments. *Cognition*, *130*, 309-314. 
- \*\*Featured as Editor's Choice, *Science* (2014), *343*, 230-231.

- Slepian, M.L.**, Bogart, K.R., & Ambady, N. (2014). Thin slice judgments in the clinical context. *Annual Review of Clinical Psychology, 10*, 131-153. 
- Slepian, M.L.**, Masicampo, E.J., & Ambady, N. (2014). Relieving the burdens of secrecy: Revealing secrets influences judgments of hill slant and distance. *Social Psychological and Personality Science, 5*, 293-300. 
- Slepian, M.L.**, Oikawa, M., & Smyth, J.M. (2014). Suppressing thoughts of evaluation while being evaluated. *Journal of Applied Social Psychology, 44*, 31-39. 
- Slepian, M.L.**, Weisbuch, M., Pauker, K., Bastian, B., & Ambady, N. (2014). Fluid movement and fluid social cognition: Bodily movement influences essentialist thought. *Personality and Social Psychology Bulletin, 40*, 111-120. 
- Young, S.G., **Slepian, M.L.**, Wilson, J.P., & Hugenberg, K. (2014). Averted eye-gaze disrupts configural face encoding. *Journal of Experimental Social Psychology, 53*, 94-99. 
- Rutchick, A.M. & **Slepian, M.L.** (2013). Handling ibuprofen increases pain tolerance and decreases perceived pain intensity in a cold pressor test. *PLoS ONE, 8*, e56175. 
- Slepian, M.L.**, Young, S.G., Rutchick, A.M., & Ambady, N. (2013). Quality of professional players' poker hands is perceived accurately from arm motions. *Psychological Science, 24*, 2335-2338. 
- Weisbuch, M., **Slepian, M.L.**, Eccleston, C.P., & Ambady, N. (2013). Nonverbal expressions of status and system legitimacy: An interactive influence on race bias. *Psychological Science, 24*, 2315-2321. 
- Rule, N.O., **Slepian, M.L.**, & Ambady, N. (2012). A memory advantage for untrustworthy faces. *Cognition, 125*, 207-218. 
- Slepian, M.L.** & Ambady, N. (2012). Fluid movement and creativity. *Journal of Experimental Psychology: General, 141*, 625-629. 
- Slepian, M.L.**, Masicampo, E.J., Toosi, N.R., & Ambady, N. (2012). The physical burdens of secrecy. *Journal of Experimental Psychology: General, 141*, 619-624. 
- Slepian, M.L.**, Rule, N.O., & Ambady, N. (2012). Proprioception and person perception: Politicians and professors. *Personality and Social Psychology Bulletin, 38*, 1621-1628. 
- Slepian, M.L.**, Young, S.G., Rule, N.O., Weisbuch, M., & Ambady, N. (2012). Embodied impression formation: Trust judgments and motor cues to approach and avoidance. *Social Cognition, 30*, 232-240. 
- Rule, N. O., Rosen, K. S., Slepian, M. L., & Ambady, N. (2011). Mating interest improves women's accuracy in judging male sexual orientation. *Psychological Science, 22*, 881-886. 

- Slepian, M.L.**, Weisbuch, M., Adams, R.B., Jr., & Ambady, N. (2011). Gender moderates the relationship between emotion and perceived gaze. *Emotion, 11*, 1439-1444. 
- Slepian, M.L.**, Weisbuch, M., Rule, N.O., & Ambady, N. (2011). Tough and tender: Embodied categorization of gender. *Psychological Science, 22*, 26-28. 
- Weisbuch, M., Ambady, N., **Slepian, M.L.**, & Jimerson, D.C. (2011). Emotion contagion moderates the relationship between emotionally-negative families and abnormal eating behavior. *International Journal of Eating Disorders, 44*, 716-720. 
- Rutchick, A.M., **Slepian, M.L.**, & Ferris, B. (2010). The pen is mightier than the word: Object priming of evaluative standards. *European Journal of Social Psychology, 40*, 704-708. 
- Slepian, M.L.**, Weisbuch, M., Rutchick, A.M., Newman, L.S., & Ambady, N. (2010). Shedding light on insight: Priming bright ideas. *Journal of Experimental Social Psychology, 46*, 696-700. 
- Weisbuch, M., **Slepian, M.L.**, Clarke, A., Ambady, N., & Veenstra-VanderWeele, J. (2010). Behavioral stability across time and situations: Nonverbal versus verbal consistency. *Journal of Nonverbal Behavior, 34*, 43-56. 

## **Professional Presentations**

### **Invited Talks**

- 2018 Fuqua School of Business, Duke University, Management Area Seminar
- 2018 Arizona State University, School of Social & Behavioral Sciences Colloquium
- 2018 Harvard University, Psychology Department, Social Psychology Seminar
- 2017 Yale University, Psychology Department, Social Psychology Research Seminar
- 2016 Princeton University, Psychology Department, Social Area Research Seminar
- 2016 University of Chicago, Booth School of Business, Behavioral Science Workshop
- 2016 University at Albany, Psychology Department, Departmental Colloquium
- 2015 University of Massachusetts Boston, Departmental Colloquium
- 2015 University of Melbourne, School of Psychology, Departmental Colloquium
- 2014 University of Kansas, Social Psychology Seminar
- 2014 Columbia Business School, Management Division Seminar Series
- 2014 Baruch College, CUNY, Psychology Department, Departmental Colloquium
- 2013 University of New South Wales, School of Psychology, Departmental Colloquium.
- 2012 Center for Research in Social Psychology, University of Queensland

## Chaired Symposia

Greenaway, K.H., Kalokerinos, E.K., & **Slepian, M.L.** (2018, October). Psychology in everyday life. presented at the 54th Annual Society for Experimental Social Psychology (SESP) conference, Seattle, WA.

**Slepian, M.L.** (2018, May). Balancing privacy and transparency at home, at work, and online. Symposium presented at the 30th Annual Convention for the Association for Psychological Science (APS), San Francisco, CA.

Greenaway, K.H., & **Slepian, M.L.** (2016, October). The upsides of deception. Symposium presented at the annual Society for Experimental Social Psychology (SESP) conference. Santa Monica, CA.

**Slepian, M.L.** & Masicampo, E.J. (2013, January). Concealment in plain sight: The unseen influence of secrets in e-mails, bodily experiences, social interactions, and the community. Symposium presented at the 14th Annual Meeting of the Society for Personality and Social Psychology (SPSP), New Orleans, LA.

## Selected Presentations (\* indicates student coauthor)

Bogart, K.R., Rosa, N.M., & **Slepian, M.L.** (2019, February). Born that way or became that way: Stigma toward congenital versus acquired disability. Talk to be presented at the 20th Annual Meeting of the Society for Personality and Social Psychology (SPSP), Portland, OR.

**Slepian, M.L.** (2018, October). Secrecy in everyday life. Talk presented at the 54th Annual Society for Experimental Social Psychology (SESP) conference, Seattle, WA.

Liu, Z.\*, Akinola, M., & **Slepian, M.L.** (2018, August). Shifting secrecy-related negative mood to physiological thriving. Talk presented at the 78th Annual Meeting of the Academy of Management (AOM), Chicago, IL.

**Slepian, M.L.** (2018, August). Secrets in the workplace. Talk presented at the 78th Annual Meeting of the Academy of Management (AOM), Chicago, IL.

Phillips, L.T., **Slepian, M.L.**, & Hughes, B.L. (2018, July). First-glance biases apply to groups too: Group racial diversity shapes individuals' decision-making. Talk presented at the 31st Annual Conference of the International Association for Conflict Management (IACM), Philadelphia, PA.

**Slepian, M.L.** (2018, May). Secrecy: Lacking transparency in the home, the workplace, and everywhere else. Talk presented at the 30th Annual Convention for the Association for Psychological Science (APS), San Francisco, CA.

**Slepian, M.L.**, Salerno, J.M., & McDonald, R. I. (2017, October). Secret votes in the 2016 U.S. presidential election. Talk presented at the 53rd annual Society for Experimental Social Psychology (SESP) conference. Boston, MA.

- Martin, A.E.\*, & **Slepian, M.L.** (2017, August). Dehumanizing gender: The Ironic effects of gendering non-human entities. presented at the 77th Annual Meeting of the Academy of Management (AOM), Atlanta, GA.
- Cho, J.\*, Morris, M.W., & **Slepian, M.L.** (2017, January). Choosing fusion: The effects of diversity ideologies on preference for culturally mixed experiences. Data Blitz Talk accepted at the 18th Annual Meeting of the Society for Personality and Social Psychology (SPSP), San Antonio, TX.
- Slepian, M.L.**, Camp, N.P., Halevy, N., & Galinsky, A.D, (2016, October). The personal benefits of keeping secrets. Talk presented at the 52nd annual Society for Experimental Social Psychology (SESP) conference. Santa Monica, CA.
- Slepian, M.L.**, & Ames, D.R, (2016, August). Internalized impressions: The link between apparent facial trustworthiness and deceptive behavior is mediated by targets' expectations of how they will be judged. Talk presented at the 76th Annual Meeting of the Academy of Management (AOM), Anaheim, CA.
- Slepian, M.L.**, & Ames, D.R, (2016, January). Living up to one's face: Faced-based accuracy of trustworthiness judgments stems from people's awareness of their own apparent facial trustworthiness. Data Blitz Talk presented at the 17th Annual Meeting of the Society for Personality and Social Psychology (SPSP), San Diego, CA.
- Phillips, L.T., Weisbuch, M., **Slepian, M.L.**, Hughes, B.L. & Ambady, N. (2015, August). People perception: The SEA model and perception of group characteristics. Talk presented at the 75th annual meeting of the Academy of Management (AOM). Vancouver, British Columbia.
- Phillips, L.T., Weisbuch, M., **Slepian, M.L.**, Hughes, B.L. & Ambady, N. (2015, February). People perception: Sea-ing social properties of groups. Talk presented at the 16th Annual Meeting of the Society for Personality and Social Psychology (SPSP), Long Beach, CA.
- Slepian, M.L.**, Young, S.G., Rutchick, A.M., & Ambady, N. (2014, February). It's in the hands, not the face: Accurate and inaccurate impressions of the quality of professional players' poker hands. Talk presented at the 15th Annual Meeting of the Society for Personality and Social Psychology (SPSP), Austin, TX.
- Gaither, S.E., Pauker, K., **Slepian, M.L.**, & Sommers, S.R. (2013, January). Social belonging threat motivates categorization of racially-ambiguous faces. Talk presented at the 14th Annual Meeting of the Society for Personality and Social Psychology (SPSP), New Orleans, LA.
- Slepian, M.L.**, Masicampo, E.J., Toosi, N.R., & Ambady, N. (2013, January). The burdens of secrecy. Talk presented at the 14th Annual Meeting of the Society for Personality and Social Psychology (SPSP), New Orleans, LA.
- Young, S.G., **Slepian, M.L.**, & Ambady, N. (2013, January). The influence of approach and avoidance states on face perception. Talk presented at the 14th Annual Meeting of the Society for Personality and Social Psychology (SPSP), New Orleans, LA.

**Slepian, M.L.**, Weisbuch, M., Pauker, K., & Ambady, N. (2012, May). The flexibility of social categorization. Talk given at the 24th Annual Convention for the Association for Psychological Science (APS), Chicago, IL.

## **Service**

2018 - present Assistant Professor (OB) Search Committee and Diversity Advocate, Management Division  
2018 - present Chair, Postdoc Hire Search Committee, Management Division, Columbia Business School  
2017 - present Co-Chair, Decision Making and Negotiations (CDA), Columbia Business School  
2017 - present Behavior Lab Research Committee, Columbia Business School  
2017 - present Graduate Admissions (OB) Committee, Management Division, Columbia Business School  
2016 - present Management Seminar Speaker Series Co-Organizer, Columbia Business School  
2016 - 2017 Postdoc Hire Search Committee, Management Division, Columbia Business School  
2016 - 2017 Assistant Professor (OB) Search Committee and Diversity Advocate, Management Division, Columbia Business School

## **Dissertation Committees**

Edyth Moulton-Tetlock (2019). Disclosure: Antecedents and consequences.  
Ashli Carter (2019). Feeling good yet getting it wrong: Homogeneity boosts group members' positive experience at the cost of accuracy, thoroughness, and procedural fairness.  
Ashley Martin (2018). The divergent effects of diversity ideologies for race and gender relations.  
Ilona Fridman (2017). Using non-fit messages to de-intensify reactions to threatening advice.

## **Teaching**

Managerial Negotiations, Columbia Business School; Spring 2015, 2016, 2017, Fall 2017, Spring 2018, 2019  
Practical Research Tools, Columbia Business School; Fall 2017

## **Professional Activities**

### **Professional Affiliations**

*Academy of Management (AOM)*  
*Association for Psychological Science (APS)*  
*International Association of Conflict Management (IACM)*  
*Society for Personality and Social Psychology (SPSP)*

### **Ad-Hoc Journal Reviewing**

<i>Basic and Applied Social Psychology</i>	<i>Child Development</i>
<i>British Journal of Social Psychology</i>	<i>Cognition</i>
<i>Comprehensive Results in Social Psychology</i>	<i>Cognition &amp; Emotion</i>



*Emotion*

*European Journal of Social Psychology*

*International Journal of Psychology*

*Journal of Consumer Psychology*

*Journal of Consumer Research*

*Journal of Experimental Psychology: General*

*Journal of Experimental Social Psychology*

*Journal of Nonverbal Behavior*

*Journal of Personality and Social Psychology*

*Journal of Relationships Research*

*Motivation Science*

*Neuroscience Letters*

*Open Psychology*

*Organization Science*

*Personality and Social Psychology Bulletin*

*PLoS One*

*Psychological Research*

*Psychology & Marketing*

*Sex Roles*

*Social Cognition*

*Social and Personality Psychology Compass*

*Social Psychological and Personality Science*

*Social Psychology*

*Thinking & Reasoning*