

Michael L. Slepian

Columbia Business School
3022 Broadway, New York, NY 10027

michael.slepian@columbia.edu
<http://www.columbia.edu/~ms4992>

Academic Appointments

Assistant Professor, Columbia Business School, 2016-present

Education

Post-doctoral Fellow, Columbia Business School, 2014–2016

Pre-doctoral Fellow, Stanford University, 2012–2014

Ph.D., Experimental Psychology, Tufts University, 2014

M.S., Experimental Psychology, Tufts University, 2011

Advisor: Nalini Ambady

B.A., Psychology, Minor in Neuroscience, Syracuse University, 2009

Awards and Honors

2016 Rising Star Award, Association for Psychological Science (APS)

2011 National Science Foundation (NSF) Graduate Research Fellowship

2010 Graduate Student Research Award, Tufts University

2010 EASP Summer School Fellowship, Society for Personality and Social Psychology (SPSP)

2010 National Science Foundation (NSF) Graduate Research Fellowship Honorable Mention

2009 Travel Award, Society for Personality and Social Psychology (SPSP)

2009 Syracuse University Scholar, highest academic honor (1 of 12 chosen from graduating class of 3,000)

2009 Outstanding Research Achievement Award, Syracuse University

2009 Distinction (single recipient): Senior Thesis, Syracuse University

2009 Allport Scholar Award, Syracuse University

2009 Outstanding Service Award as Psi Chi Chapter President, Syracuse University

2008 First place award for research in Social Psychology, Syracuse University


Publications (* indicates student coauthor)

Citations 745; **h-index** 16 (Google Scholar)

Bogart, K.R., Rosa, N.M., & Slepian, M.L. (in press). Born that way or became that way: Stigma toward congenital versus acquired disability. *Group Processes & Intergroup Relations*.


Martin, A.E.,* & Slepian, M.L. (in press). Dehumanizing gender: The de-biasing effects of gendering human-abstracted entities. *Personality and Social Psychology Bulletin*.

Martin, A.E.,* & **Slepian, M.L.** (in press). The Big Two. In V. Zeigler-Hill & T. Shackelford (Eds.) *The Encyclopedia of Personality and Individual Differences*. New York: Springer.


Phillips, L.T., **Slepian, M.L.**, & Hughes, B.L. (in press). Perceiving groups: The people perception of diversity and hierarchy. *Journal of Personality and Social Psychology*. 


Rutchick, A.M., **Slepian, M.L.**, Reyes, M.O., Pleskus, L.N., & Hershfield, H.E. (in press). Future self-continuity is associated with improved health and increases exercise behavior. *Journal of Experimental Psychology: Applied*.


Slepian, M.L., & Greenaway, K.H. (in press). The benefits and burdens of keeping others' secrets. *Journal of Experimental Social Psychology*.


Slepian, M.L., & Kirby, J.N. (in press). To whom do we confide our secrets? *Personality and Social Psychology Bulletin*. 


Slepian, M.L., & Moulton-Tetlock, E.* (in press). Confiding secrets and well-being. *Social Psychological and Personality Science*.















Cho, J.,* Morris, M.W., **Slepian, M.L.**, & Tadmor, C.T. (2017). Choosing fusion: The effects of diversity ideologies on preference for culturally mixed experiences. *Journal of Experimental Social Psychology*, 69, 163-171. 
















Helman, E., Sutherland, C.A.M, Flake, J.K., & **Slepian, M.L.** (2017). The unique contributions of perceiver and target characteristics in person perception. *Journal of Personality and Social Psychology*, 113, 513-529. 


Slepian, M.L., & Bastian, B. (2017). Truth or punishment: Secrecy and punishing the self. *Personality and Social Psychology Bulletin*, 43, 1596-1611. 


Slepian, M.L., Chun, J.S.,* & Mason, M.F. (2017). The experience of secrecy. *Journal of Personality and Social Psychology*, 113, 1-33. 

Slepian, M.L, Young, S.G. & Harmon-Jones, E. (2017). An approach-avoidance motivational model of trustworthiness judgments. *Motivation Science*, 3, 91-97. 

- Gaither, S.E., Pauker, K., **Slepian, M.L.**, & Sommers, S.R. (2016). Social belonging motivates categorization of racially ambiguous faces. *Social Cognition*, *34*, 97-118. 
- Masicampo, E.J., & **Slepian, M.L.** (2016). Linking diverse resources to action control. In Hirt, E., Clarkson, J.J., & Jia, L. (Eds.), *Self-Regulation and Ego Control*. San Diego, CA: Elsevier.
- Slepian, M.L.**, & Ames, D.R. (2016). Internalized impressions: The link between apparent facial trustworthiness and deceptive behavior is mediated by targets' expectations of how they will be judged. *Psychological Science*, *27*, 282-288. 
- Slepian, M.L., Masicampo, E.J., & Galinsky, A.D. (2016). The hidden effects of recalling secrets: Assimilation, contrast, and the burdens of secrecy. *Journal of Experimental Psychology: General*, *145*, 27-48. 
- Slepian, M.L.**, & Galinsky, A.D. (2016). The voiced pronunciation of initial phonemes predicts the gender of names. *Journal of Personality and Social Psychology*, *110*, 509-527. 
- Weisbuch, M., Grunberg, R.L., **Slepian, M.L.**, & Ambady, N. (2016). Exposure to variability in facial emotion influences beliefs about the stability of psychological characteristics. *Emotion*, *16*, 957-964. 
- Slepian, M.L.**, Camp, N.P., & Masicampo, E.J. (2015). Exploring the secrecy burden: Secrets, preoccupation, and perceptual judgments. *Journal of Experimental Psychology: General*, *144*, e31-e42. 
- Slepian, M.L.**, Ferber, S.N., Gold, J.M., & Rutchick, A.M. (2015). The cognitive consequences of formal clothing. *Social Psychological and Personality Science*, *6*, 661-668. 
- Slepian, M.L.** (2015). Disentangling multimodal processes in social categorization. *Cognition*, *136*, 396-402. 
- Slepian, M.L.**, Masicampo, E.J., & Ambady, N. (2015). Cognition from on high and down low: Verticality and construal level. *Journal of Personality and Social Psychology*, *108*, 1-17. 
- Young, S.G., **Slepian, M.L.**, & Sacco, D.F. (2015). Sensitivity to perceived facial trustworthiness is increased by activating self-protection motives. *Social Psychological and Personality Science*, *6*, 607-613. 
- Slepian, M.L.**, & Ambady, N. (2014). Simulating sensorimotor metaphors: Novel metaphors influence sensory judgments. *Cognition*, *130*, 309-314. 
**Featured as Editor's Choice, *Science* (2014), *343*, 230-231.
- Slepian, M.L.**, Bogart, K.R., & Ambady, N. (2014). Thin slice judgments in the clinical context. *Annual Review of Clinical Psychology*, *10*, 131-153. 
- Slepian, M.L.**, Masicampo, E.J., & Ambady, N. (2014). Relieving the burdens of secrecy: Revealing secrets influences judgments of hill slant and distance. *Social Psychological and Personality Science*, *5*, 293-300. 
- Slepian, M.L.**, Oikawa, M., & Smyth, J.M. (2014). Suppressing thoughts of evaluation while being evaluated. *Journal of Applied Social Psychology*, *44*, 31-39. 

- Slepian, M.L.**, Weisbuch, M., Pauker, K., Bastian, B., & Ambady, N. (2014). Fluid movement and fluid social cognition: Bodily movement influences essentialist thought. *Personality and Social Psychology Bulletin*, *40*, 111-120. 
- Young, S.G., **Slepian, M.L.**, Wilson, J.P., & Hugenberg, K. (2014). Averted eye-gaze disrupts configural face encoding. *Journal of Experimental Social Psychology*, *53*, 94-99. 
- Rutchick, A.M. & **Slepian, M.L.** (2013). Handling ibuprofen increases pain tolerance and decreases perceived pain intensity in a cold pressor test. *PLoS ONE*, *8*, e56175. 
- Slepian, M.L.**, Young, S.G., Rutchick, A.M., & Ambady, N. (2013). Quality of professional players' poker hands is perceived accurately from arm motions. *Psychological Science*, *24*, 2335-2338. 
- Weisbuch, M., **Slepian, M.L.**, Eccleston, C.P., & Ambady, N. (2013). Nonverbal expressions of status and system legitimacy: An interactive influence on race bias. *Psychological Science*, *24*, 2315-2321. 
- Rule, N.O., **Slepian, M.L.**, & Ambady, N. (2012). A memory advantage for untrustworthy faces. *Cognition*, *125*, 207-218. 
- Slepian, M.L.**, & Ambady, N. (2012). Fluid movement and creativity. *Journal of Experimental Psychology: General*, *141*, 625-629. 
- Slepian, M.L.**, Masicampo, E.J., Toosi, N.R., & Ambady, N. (2012). The physical burdens of secrecy. *Journal of Experimental Psychology: General*, *141*, 619-624. 
- Slepian, M.L.**, Rule, N.O., & Ambady, N. (2012). Proprioception and person perception: Politicians and professors. *Personality and Social Psychology Bulletin*, *38*, 1621-1628. 
- Slepian, M.L.**, Young, S.G., Rule, N.O., Weisbuch, M., & Ambady, N. (2012). Embodied impression formation: Trust judgments and motor cues to approach and avoidance. *Social Cognition*, *30*, 232-240. 
- Rule, N. O., Rosen, K. S., Slepian, M. L., & Ambady, N. (2011). Mating interest improves women's accuracy in judging male sexual orientation. *Psychological Science*, *22*, 881-886. 
- Slepian, M.L.**, Weisbuch, M., Adams, R.B., Jr., & Ambady, N. (2011). Gender moderates the relationship between emotion and perceived gaze. *Emotion*, *11*, 1439-1444. 
- Slepian, M.L.**, Weisbuch, M., Rule, N.O., & Ambady, N. (2011). Tough and tender: Embodied categorization of gender. *Psychological Science*, *22*, 26-28. 
- Weisbuch, M., Ambady, N., **Slepian, M.L.**, & Jimerson, D.C. (2011). Emotion contagion moderates the relationship between emotionally-negative families and abnormal eating behavior. *International Journal of Eating Disorders*, *44*, 716-720. 
- Rutchick, A.M., **Slepian, M.L.**, & Ferris, B. (2010). The pen is mightier than the word: Object priming of evaluative standards. *European Journal of Social Psychology*, *40*, 704-708. 

Slepian, M.L., Weisbuch, M., Rutchick, A.M., Newman, L.S., & Ambady, N. (2010). Shedding light on insight: Priming bright ideas. *Journal of Experimental Social Psychology*, 46, 696-700. 

Weisbuch, M., **Slepian, M.L.**, Clarke, A., Ambady, N., & Veenstra-Vander Weele, J. (2010). Behavioral stability across time and situations: Nonverbal versus verbal consistency. *Journal of Nonverbal Behavior*, 34, 43-56. 

Professional Presentations

Invited Talks

- 2018 Harvard University, Psychology Department, Social Psychology Seminar
- 2017 Yale University, Psychology Department, Social Psychology Research Seminar
- 2016 Princeton University, Psychology Department, Social Area Research Seminar
- 2016 University of Chicago, Booth School of Business, Behavioral Science Workshop
- 2016 University at Albany, Psychology Department, Departmental Colloquium
- 2015 University of Massachusetts Boston, Departmental Colloquium
- 2015 University of Melbourne, School of Psychology, Departmental Colloquium
- 2014 University of Kansas, Social Psychology Proseminar
- 2014 Columbia Business School, Management Division Seminar Series
- 2014 Baruch College, CUNY, Psychology Department, Departmental Colloquium
- 2014 Biology and Affective Sciences meeting, University of California, San Francisco.
- 2013 University of New South Wales, School of Psychology, Departmental Colloquium.
- 2012 Center for Research in Social Psychology, University of Queensland

Chaired Symposia

Slepian, M.L. (2018, May). Balancing privacy and transparency at home, at work, and online. Symposium to be presented at the 30th Annual Convention for the Association for Psychological Science (APS), San Francisco, CA.

Greenaway, K.H., & **Slepian, M.L.** (2016, October). The upsides of deception. Symposium presented at the annual Society for Experimental Social Psychology (SESP) conference. Santa Monica, CA.

Slepian, M.L. & Masicampo, E.J. (2013, January). Concealment in plain sight: The unseen influence of secrets in e-mails, bodily experiences, social interactions, and the community. Symposium presented at the 14th Annual Meeting of the Society for Personality and Social Psychology (SPSP), New Orleans, LA.

Slepian, M.L. (2012, April). Session on social cognition. Session chaired at the 40th Annual Conference for the Society of Australasian Social Psychologists (SASP), Adelaide, Australia.

Slepian, M.L. (2008, November). Inaugural Psi Chi Symposium. Symposium presented to the Department of Psychology, Syracuse University, Syracuse, NY.

Papers Presented (* indicates student coauthor)

Slepian, M.L. (2018, May). Secrecy: Lacking transparency in the home, the workplace, and everywhere else. Talk to be presented at the 30th Annual Convention for the Association for Psychological Science (APS), San Francisco, CA.

Slepian, M.L., Salerno, J.M., & McDonald, R. I. (2017, October). Secret votes in the 2016 U.S. presidential election. Talk presented at the annual Society for Experimental Social Psychology (SESP) conference. Boston, MA.

Martin, A.E.* , & **Slepian, M.L.** (2017, August). Dehumanizing gender: The Ironic effects of gendering non-human entities. presented at the 77th Annual Meeting of the Academy of Management (GDO division), Atlanta, GA.

Cho, J.* , Morris, M.W., & **Slepian, M.L.** (2017, January). Choosing fusion: The effects of diversity ideologies on preference for culturally mixed experiences. Data Blitz Talk accepted at the 18th Annual Meeting of the Society for Personality and Social Psychology (SPSP), San Antonio, TX. [

Slepian, M.L., Camp, N.P., Halevy, N., & Galinsky, A.D, (2016, October). The personal benefits of keeping secrets. Talk presented at the annual Society for Experimental Social Psychology (SESP) conference. Santa Monica, CA.

Slepian, M.L., & Ames, D.R, (2016, August). Internalized impressions: The link between apparent facial trustworthiness and deceptive behavior is mediated by targets' expectations of how they will be judged. Talk presented at the 76th Annual Meeting of the Academy of Management (RMD division), Anaheim, CA.

Slepian, M.L., & Ames, D.R, (2016, January). Living up to one's face: Faced-based accuracy of trustworthiness judgments stems from people's awareness of their own apparent facial trustworthiness. Data Blitz Talk presented at the 17th Annual Meeting of the Society for Personality and Social Psychology (SPSP), San Diego, CA.

Phillips, L.T., Weisbuch, M., **Slepian, M.L.,** Hughes, B.L. & Ambady, N. (2015, August). People perception: The SEA model and perception of group characteristics. Talk presented at the 75th annual meeting of the Academy of Management (GDO & MOC divisions). Vancouver, British Columbia.

Masicampo, E.J., & **Slepian, M.L.** (2015, July). Linking diverse resources to action control. Talk presented at the Self-Regulation and Ego Control Meeting, Bloomington, IN.

Goukassian, H.J., **Slepian, M.L.,** Boals, A., Calvillo, D.P., & Rutchick, A.M. (2015, May). Factors associated with accuracy in thin-slicing poker hands. Talk presented at the 95th Annual Convention of the Western Psychological Association (WPA), Las Vegas, NV.

- Phillips, L.T., Weisbuch, M., **Slepian, M.L.**, Hughes, B.L. & Ambady, N. (2015, February). People perception: Seeing social properties of groups. Talk presented at the 16th Annual Meeting of the Society for Personality and Social Psychology (SPSP), Long Beach, CA.
- Phillips, L.T., **Slepian, M.L.**, Hughes, B.L. & Ambady, N. (2014, May). Perceiving groups: Rapid and accurate extraction of dominance and hierarchy information. Talk presented at the London Business School Trans-Atlantic Doctoral Conference, London, UK.
- Slepian, M.L.**, Young, S.G., Rutchick, A.M., & Ambady, N. (2014, February). It's in the hands, not the face: Accurate and inaccurate impressions of the quality of professional players' poker hands. Talk presented at the 15th Annual Meeting of the Society for Personality and Social Psychology (SPSP), Austin, TX.
- Slepian, M.L.** & Camp, N.P. (2014, February). From burdens to boosts: Reflecting on positive secrets reduces perceived effort for physical tasks. Hot topic talk presented at the 15th Annual Meeting of the Society for Personality and Social Psychology (SPSP) Embodiment Preconference, Austin, TX.
- Gaither, S.E., Pauker, K., **Slepian, M.L.**, & Sommers, S.R. (2013, January). Social belonging threat motivates categorization of racially-ambiguous faces. Talk presented at the 14th Annual Meeting of the Society for Personality and Social Psychology (SPSP), New Orleans, LA.
- Felt, J., Rutchick, A.M., Barrett, M.E., & **Slepian, M.L.** (2013, January). Handling beverages influences motivation and judgment. Informal talk presented at the 14th Annual Meeting of the Society for Personality and Social Psychology (SPSP) Embodiment Preconference, New Orleans, LA.
- Slepian, M.L.**, & Ambady, N. (2013, January). Metaphors and sensory simulation. Hot topic talk presented at the 14th Annual Meeting of the Society for Personality and Social Psychology (SPSP) Embodiment Preconference, New Orleans, LA.
- Slepian, M.L.**, Masicampo, E.J., Toosi, N.R., & Ambady, N. (2013, January). The physical burdens of secrecy. Talk presented at the 14th Annual Meeting of the Society for Personality and Social Psychology (SPSP), New Orleans, LA.
- Young, S.G., **Slepian, M.L.**, & Ambady, N. (2013, January). The influence of approach and avoidance states on face perception. Talk presented at the 14th Annual Meeting of the Society for Personality and Social Psychology (SPSP), New Orleans, LA.
- Slepian, M.L.**, & Ambady, N. (2012, April). Fluid movement and creativity. Talk given at the 40th Annual Conference for the Society of Australasian Social Psychologists (SASP), Adelaide, Australia.
- Slepian, M.L.**, Weisbuch, M., Pauker, K., & Ambady, N. (2012, May). Fluid movements induce flexible social categorization. Talk given at the 24th Annual Convention for the Association for Psychological Science (APS), Chicago, IL.

Slepian, M.L., Weisbuch, M., Pauker, K., & Ambady, N. (2012, January). Bodily movements influence social categorization. Hot topic talk presented at the 13th Annual Meeting of the Society for Personality and Social Psychology (SPSP) Embodiment Preconference, San Diego, CA.

Barrett, M.E., Sanchez, A., Rutchick, A.M., & **Slepian, M.L.** (2011, April). Exposure to beer and perceived attractiveness. Paper presented at the 91st annual convention of the Western Psychological Association (WPA), Los Angeles, CA.

Slepian, M.L., Weisbuch, M., Rule, N.O., & Ambady, N. (2011, January). Tough and tender: Grounded categorization of gender. Hot topic talk presented at the 12th Annual Meeting of the Society for Personality and Social Psychology (SPSP) Embodiment Preconference, San Antonio, TX.

Swan, A.B., Barrett, M.E., Rutchick, A.M., & **Slepian, M.L.** (2011, April). Object priming and persistence. Paper presented at the 91st annual convention of the Western Psychological Association (WPA), Los Angeles, CA.

Service

- 2018 - present Chair, Postdoc Hire Search Committee, Management Division, Columbia Business School
- 2017 - present Co-Chair, Decision Making and Negotiations (CDA), Columbia Business School
- 2017 - present Behavior Lab Research Committee, Columbia Business School
- 2017 - present Graduate Admissions (OB) Committee, Management Division, Columbia Business School
- 2016 - present Management Seminar Speaker Series Co-Organizer, Columbia Business School
- 2016 - 2017 Postdoc Hire Search Committee, Management Division, Columbia Business School
- 2016 - 2017 Assistant Professor (OB) Search Committee and Diversity Advocate, Management Division, Columbia Business School

Teaching

- Managerial Negotiations, Columbia Business School; Spring 2015, 2016, 2017, Fall 2017, Spring 2018
- Practical Research Tools, Columbia Business School; Fall 2017

Professional Activities

Professional Affiliations

Academy of Management (AOM)

Association for Psychological Science (APS)

International Association of Conflict Management (IACM)

Society for Personality and Social Psychology (SPSP)

Ad-Hoc Journal Reviewing

Basic and Applied Social Psychology
British Journal of Social Psychology
Comprehensive Results in Social Psychology
Child Development
Cognition
Cognition & Emotion
Emotion
International Journal of Psychology
Journal of Consumer Psychology
Journal of Consumer Research
Journal of Experimental Psychology: General
Journal of Experimental Social Psychology
Journal of Nonverbal Behavior

Journal of Personality and Social Psychology
Journal of Relationships Research
Motivation Science
Neuroscience Letters
Personality and Social Psychology Bulletin
PLoS One
Psychological Research
Psychology & Marketing
Sex Roles
Social Cognition
Social Psychological and Personality Science
Social Psychology
Thinking & Reasoning