

NAVIN KARTIK

Curriculum Vitae, March 2012

CONTACT INFORMATION

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ACADEMIC POSITIONS

Associate Professor of Economics (with tenure from July 2009), Columbia University, 2008-
Ford Foundation Visiting Associate Professor, Chicago Booth, January-June 2012.
Assistant Professor of Economics, University of California, San Diego, 2004-2009.
Member, Institute for Advanced Study (Princeton), 2007-2008.

EDUCATION

Ph.D. in Economics, Stanford University, 1999-2004.
Dissertation: Essays in Microeconomic Theory.
Principal Advisors: B. Douglas Bernheim and Steven Tadelis.
B.A. *magna cum laude*, Brandeis University, 1996-1999.
Majors: Economics and Mathematics; Minors: Computer Science and Philosophy.

HONORS, FELLOWSHIPS, AND AWARDS

Alfred P. Sloan Research Fellowship, 2010-2012.
Excellence in Graduate Teaching Award, Columbia University Association of Graduate Students in Economics, 2010.
Excellence in Graduate Advising Award, Columbia University Association of Graduate Students in Economics, 2010.
Excellence in Refereeing Award, *American Economic Review*, 2009.
Institute for Advanced Study (Princeton), School of Social Science Fellowship, 2007-2008.
Institute for Humane Studies, Humane Studies Fellowship, 2001-2004.
John M. Olin Program in Law and Economics, Summer Research Fellowship, 2001-2003.
Stanford University, Graduate Fellowship, 1999-2000.
Phi Beta Kappa (as a Junior), 1999.

EDITORIAL POSITIONS

Board of Editors, *Games and Economic Behavior*, 2012-
Board of Editors, *American Economic Review*, 2011-
Board of Editors, *Journal of Economic Literature*, 2011-
Associate Editor, *International Journal of Game Theory*, 2010-
Associate Editor, *B.E. Journals in Theoretical Economics*, 2006-.

RESEARCH GRANTS

National Science Foundation, Grants SES-0720893 & SES-0965577, “Topics in Strategic Communication,” 2007-2010.

UCSD, Academic Senate Committee on Research Grants, 2005, 2007.

Russell Sage Foundation, Small Grant in Behavioral Economics, 2007.

UCSD, Institute for Applied Economics Research Grant, 2005.

PUBLICATIONS

1. “Pandering to Persuade,” with Yeon-Koo Che and Wouter Dessein, *American Economic Review*, forthcoming.
2. “Implementation with Evidence,” with Olivier Tercieux, *Theoretical Economics*, forthcoming.
3. “Herding with Collective Preferences,” with S. Nageeb Ali, *Economic Theory*, forthcoming.
4. “A Note on Undominated Bertrand Equilibria,” *Economics Letters* 111(2), May 2011, pp. 125-126.
5. “Opinions as Incentives,” with Yeon-Koo Che, *Journal of Political Economy* 117(5), October 2009, pp. 815-860.
6. “Strategic Communication with Lying Costs,” *Review of Economic Studies* 76(4), October 2009, pp. 1359-1395.
7. “Would I Lie to You? On Social Preferences and Lying Aversion,” with Sjaak Hurkens, *Experimental Economics* 12(2), June 2009, pp. 180-192.
8. “Information Aggregation in Standing and Ad Hoc Committees,” with S. Nageeb Ali, Jacob K. Goeree, and Thomas R. Palfrey, *American Economic Review: Papers and Proceedings* 98(2), May 2008, pp. 181-186.
9. “Selecting Cheap-Talk Equilibria,” with Ying Chen and Joel Sobel, *Econometrica* 76(1), January 2008, pp. 117-136.
10. “A Note on Cheap Talk and Burned Money,” *Journal of Economic Theory* 136(1), September 2007, pp. 749-758.
11. “Signaling Character in Electoral Competition,” with R. Preston McAfee, *American Economic Review* 97(3), June 2007, pp. 852-870.
12. “Credulity, Lies, and Costly Talk,” with Marco Ottaviani and Francesco Squintani, *Journal of Economic Theory* 134(1), May 2007, pp. 93-116.

WORKING PAPERS

13. “Simple Mechanisms and Preferences for Honesty,” with Richard Holden and Olivier Tercieux, March 2012.
14. “Congested Observational Learning,” with Erik Eyster, Andrea Galeotti, and Matthew Rabin, January 2012.
15. “Information Revelation and (Anti-)Pandering in Elections,” with Francesco Squintani and Katrin Tinn, March 2012.
16. “Effective Communication in Cheap-Talk Games,” with Joel Sobel, manuscript in preparation.

17. “Candidates, Character, and Corruption,” with B. Douglas Bernheim, January 2012.
18. “On Optimal Voting Rules under Homogeneous Preferences,” with Arnaud Costinot, August 2007.

COURSES TAUGHT

Ph.D. level (at Columbia, Stanford GSB, and UCSD): 1st year Game Theory; Advanced Game Theory; Topics in Advanced Economic Theory; Political Economy.

Undergraduate level (at Columbia and UCSD): Intermediate Microeconomics; Seminar in Microeconomic Theory.

REFEREEING

American Economic Journal: Microeconomics; American Economic Review; American Political Science Review; B.E. Journals in Theoretical Economics; Econometrica; Economic Inquiry; Economic Journal; Economic Letters; European Economic Review; Games and Economic Behavior; International Economic Review; International Journal of Industrial Organization; Journal of Economic Behavior & Organization; Journal of Economic Dynamics and Control; Journal of Economic Literature; Journal of Economic Theory; Journal of Economics & Management Strategy; Journal of the European Economic Association; Journal of Law, Economics, and Organization; Journal of Mathematical Economics; Journal of Public Economics; Journal of Political Economy; Journal of Politics; Netherlands Organization for Scientific Research; National Science Foundation; Quarterly Journal of Economics; Quarterly Journal of Political Science; Research Grants Council of Hong Kong; RAND Journal of Economics; Review of Economic Design; Review of Economic Studies; Scandinavian Journal of Economics; Social Choice and Welfare; Social Sciences and Humanities Research Council of Canada; Theoretical Economics; US-Israel Binational Science Foundation.

OTHER PROFESSIONAL ACTIVITIES

Program Committee, Econometric Society North-American Summer Meetings, 2012.

Program Committee, Game Theory Society World Congress 2012.

Program Committee, Social Choice and Welfare 11th Biannual Meeting, 2012.

Program Committee, Econometric Society Winter Meetings, 2012.

Organizer of session on “Strategic Communication” at AEA Annual Meeting, 2009.

INVITED SEMINARS

2011-2012 Brown; Cornell; LSE (×2); NYU Stern; Stanford; Warwick; Yale; U-Chicago (×2).
incl. scheduled

2010-2011 CUNY; Johns Hopkins; Maryland; MIT; NYU; Rochester; UC Berkeley; U-Chicago Booth; U-Penn; Washington University in Saint Louis.

2009-2010 Brown; Erasmus University Rotterdam; Free University in Brussels; National University of Singapore; Northwestern; NYU; Oxford; Penn State; Singapore Management University; University of Amsterdam; Warwick.

2008-2009 Paris School of Economics (Roy Seminar); SUNY – Albany; UC Berkeley; University of Edinburgh; University of Essex; University of Michigan; Université du Québec à Montréal; University of Southern California (Marshall).

- 2007-2008 Arizona State; Columbia (×2); Cornell; Harvard/MIT; Institute for Advanced Study (Princeton); Princeton (×2); Rutgers; UCSD; University of Hong Kong; U-Penn; Université Laval; Université Montréal; University of Pittsburgh; University of Toronto; University of Western Ontario; Yale.
- 2006-2007 Columbia; Duke/UNC; London Business School; London School of Economics; Northwestern; Universitat Autònoma de Barcelona; University of Cambridge; University of Chicago (×2); University College London; Universitat Pompeu Fabra; Washington University in Saint Louis.
- 2005-2006 Indiana; Rutgers; Stanford GSB; UCLA; UCSB; UCSD; UIUC.
- 2004-2005 Caltech; NYU; UCSD; U-Penn; University of Southern California.
- 2003-2004 Brown; Columbia Business School; Northwestern (Kellogg-MEDS); Harvard Business School; UC Berkeley; UCSD; UT Austin; University of Toronto; University of Wisconsin – Madison.

PH.D. ADVISING

(with graduation year and first placement; * indicates primary or co-primary advisor)

Takakazu Honryo* (in progress); Youngwoo Koh (in progress); David Lopez-Rodriguez (2011, Universitat de Barcelona); Uliana Loginova* (in progress); Marcos Nagakuma (in progress); Petra Persson* (in progress).