

GURU SETHUPATHY
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Education

2009 (Expected) PhD, Economics, Columbia University
2007 MPhil, Economics, Columbia University
2006 MA, Economics, Columbia University
2001 BS, Computer Science, Stanford University

Fellowships

2008-09 Dissertation Fellowship, Columbia University
2008 Dissertation Fellowship, Federal Reserve Board – Washington, DC
2005-08 National Science Foundation, IGERT-IDG Fellowship, Columbia University
2004-08 Columbia University Fellowship

Honors and Awards

2007-08 Wueller Teaching Award – Intermediate Micro, Columbia University
2006-07 Vickrey Prize Winner, Best 3rd Year Paper – “*Does Exporting Lead to Spillovers...*”, Columbia
2006-07 Vickrey Prize Runner-Up, Best 3rd Year Proposal, Columbia University

Concentrations International Trade, Industrial Organization, Development

Research: Working Papers and Publications

- Job Market Paper: “***Offshoring, Wages, and Employment: Theory and Evidence***”
Abstract: Offshoring of US jobs is controversial. Critics fear that offshoring will lead to lost jobs and lower wages at firms that offshore relative to those that do not. This paper develops theory and provides empirical evidence that challenge this story. The theoretical framework combines heterogeneous firms with wage bargaining, in which firms endogenously select into offshoring. Given a shock that lowers offshoring costs, the theory predicts that domestic wages rise at firms that offshore relative to domestic wages at firms that do not. The theory also predicts that domestic employment could rise or fall at firms that offshore, but will fall at firms that fail to offshore. Using the Mexican FDI Law of 1993 and the peso crisis in 1994 as exogenous shocks to the marginal cost of offshoring to Mexico, I proceed to test these implications with firm-level data. The empirical findings confirm the prediction that domestic wages will rise at offshoring firms relative to those that do not. The results also reveal that there is no evidence of greater job loss at firms that offshore relative to those that do not, consistent with the theory.
 - Columbia University Department of Economics Discussion Paper Series No. 0708-01: “***Does Exporting Lead to Spillovers in Horizontal or Vertical Industries? Evidence from Indonesia***”
 - “***Openness and Exports: What Policies Complement Trade Reforms in Growing Exports?***”
 - “***Power Balance and Congressional Apportionment Algorithms***” (The ACM Journal of Experimental Algorithms, Vol.3, 1998) -<http://www.jea.acm.org/1998/HemaspaandraPower>
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Teaching experiences

Fall 2007 Intermediate Microeconomics (undergraduate) – Teaching Assistant
Summer 2007 Advanced Graduate Workshop on Poverty, Development, Globalization – Teaching Assistant
Spring 2007 Globalization (undergraduate) – Teaching Assistant

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Conferences

- Spring 2007 *“Openness and Exports: What Policies Complement Trade Reforms in Growing Exports?”*
World Bank Conference: **“Export Growth and Diversification: Pro-active Policies in the Export Cycle”**
- Fall 2006 *“Does Exporting Lead to Spillovers in Horizontal or Vertical Industries? Evidence from Indonesia”*
Interdisciplinary Symposium on Development and Globalization, IGERT-IDG, Columbia Univ.
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Professional experiences

- 2006-07 Consultant, World Bank – Washington, DC
2001-03 Financial Analyst, JPMorgan Chase H&Q/Dresdner Kleinwort Wasserstein – San Francisco, CA
1999-00 Entrepreneur/Founder, Woosh, Inc. – Silicon Valley, CA

Languages

Tamil (fluent), French (intermediate)

References

Professor Donald Davis
Economics, Columbia University
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Professor Eric Verhoogen
Economics, Columbia University
Phone: 212-854-4428
Email: ev2124@columbia.edu

Professor Kyle Bagwell
Economics, Columbia University
Phone: 212-854-5890
Email: kwb8@columbia.edu

Professor Joseph Stiglitz
Economics, Columbia University
Phone: 212-854-1481
Email: jes322@columbia.edu