# Online Supplement: Achieving Rapid Recovery In An Overload Control for Large-Scale Service Systems

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#### Abstract

This is an online supplement to the main paper, which considers an automatic overload control for two large service systems modeled as multi-server queues, such as call centers. We assume that the two systems are designed to operate independently, but want to help each other respond to unexpected overloads. The proposed overload control automatically activates sharing (sending some customers from one system to the other) once a ratio of the queue lengths in the two systems crosses an activation threshold (with ratio and activation threshold parameters for each direction). The paper is primarily concerned with ensuring that the system recovers rapidly after the overload is over, either (i) because the two systems return to normal loading or (ii) because the direction of the overload suddenly shifts in the opposite direction. To achieve rapid recovery, we introduce lower thresholds for the queue ratios, below which one-way sharing is released. As a basis for studying the complex dynamics, we develop a new six-dimensional fluid approximation for a system with time-varying arrival rates, extending a previous fluid approximation involving a stochastic averaging principle. We conduct simulations to confirm that the new algorithm is effective for predicting the system performance and choosing effective control parameters. The simulation and the algorithm both show that the system can experience an inefficient nearly-periodic behavior, corresponding to an oscillating equilibrium (congestion collapse), if the sharing is strongly inefficient and the control parameters are set inappropriately.

*Keywords:* service systems; overload control; congestion collapse; time-varying queues; manyserver queues; recover after overload incident; fluid models

## 1 Overview

In this online supplement we expand upon the main paper. We include an extended discussion of related literature, and our contribution to the literature, in §2. Before providing numerical examples that show the accuracy of our fluid model, we provide in §3 the fluid model for a system in which at least one pool is underloaded, namely, it has slack in fluid scale. Three experimental results are shown in §4, where the fluid model, solved by our numerical algorithm, is contrasted with simulation. See, in particular, the challenging (and unrealistic) time-varying example in §4.3, which illustrates the robustness of our nonautonomous fluid model. In §5 we show that the fluid model can also predict the oscillatory behavior and its resulting congestion collapse when oscillations occur in "fluid scale" (i.e., when the oscillations occur in the *fluid limit*, as we prove in [29]). Finally, in §6 we explain how to represent the FTSP  $D_{i,j}$  as a *quasi-birth and death* (QBD) process when  $r_{i,j} \neq 1, i, j = 1, 2$ .

## 2 Extended Discussion of Related Literature

#### 2.1 An Automatic Overload Control

In the main paper we study an automatic control to temporarily activate "emergency" measures in an uncertain dynamic environment to mitigate damage from unexpected disruptions, and automatically return to normal operation when the disruptions are over. There are two important questions: First, how and when should the control be activated? And, second, how and when should the control be released? Such control problems arise in many contexts and have long been studied within the discipline of control theory [18, 33]. A familiar automatic control is a thermostat, which automatically turns on and off a heater and/or an air conditioner within a building. Since building temperature tends to change slowly relative to human temperature tolerance, conventional thermostats operate well with little concern, but special thermostats are needed for complex environments, such as in biochemical processes [3].

Another example of an automated control occurs in a large stock market exchange, such as the New York Stock Exchange (NYSE). To respond to the experience of dramatic fluctuations in prices, in 1988 the NYSE instituted trading curbs called *circuit breakers* or collars, which stop trading for a specified period in the event of exceptionally large price changes. With the increase of high-speed computer trading, these controls have become even more important and interesting since then [13].

From the control-theoretic perspective, these examples illustrate that many real-world dynam-

ical systems are *switching systems* [20], namely, their dynamics switch abruptly in a discontinuous manner. Often, these switching epochs depend on discrete events, such as a sudden change in the environment in which the system operates. In such cases, these dynamical systems are often modeled as *hybrid dynamical systems* [23, 30] by coupling the continuous process, describing the system's dynamics, with a discrete process, whose value at any given time affects the continuous system's dynamics. In the stochastic setting, hybrid systems often appear (at least implicitly) when a stochastic system is assumed to operate in a randomly-changing environment.

In this paper we consider a stochastic queueing system with changing arrival-rate and total service-rate functions (which can be thought of as an a-priori unknown "environment"), and employ a deterministic fluid model to approximate its evolution. To facilitate its operation and analysis, we design a control that *transforms the hybrid system into a simpler state-dependent switching system*, whose dynamics depend solely on the state of the continuous part of the system, thus eliminating the need to consider the discrete-event process representing the exogenous environment. We then develop an efficient algorithm to solve the approximating fluid model, and apply simulation to show that the fluid model and the new algorithm are effective.

The specific setting we consider involves two large-scale telephone call centers (or service pools within the same call center) that are designed to operate independently, but have the capability (due to both network technology and agent training) to respond to calls from the other system, even though there might be some loss in service effectiveness and efficiency in doing so. These call centers are designed and managed to separately respond to uncertain fluctuating demand and, with good practices, usually can do so effectively; see [1] for background. However, these call centers may occasionally face exceptional unexpected overloads, due to sudden surges in arrivals, extensive agent absenteeism or system malfunction (e.g., due to computer failures). It thus might be mutually beneficial for the two systems to agree to help each other during such overload incidents. We propose an automatic control for doing so. We are motivated by this call-center application, but the insights and analytical methods should be useful in other service systems. Since we model the call centers as multi-server queues, the insights and methods may also be useful for other queueing settings.

In telecommunication systems and the Internet, the standard overload controls reduce the demand through some form of admission control (rejecting some arrivals) or otherwise restricting demand; see [4, 12, 22, 31, 35] and references therein. These controls, that reject or reduce arrivals, are especially important when the increasing load can cause the throughput to *decrease* when it should increase. Such anomalous behavior can occur because some of the customers "go bad." The classic telephone example is failure during the call setup process. The customer might start entering digits before receiving dial tone or abandon before the call is sent to the destination. As a consequence, the vast majority of system resources may be working on requests that are no longer active, causing the throughput to actually decrease. In response, various effective controls have been developed [8, 19].

In contrast, here we assume that no arrivals will be directly turned away, although on their own initiative customers may elect to abandon from queue because they become impatient. Instead, we develop a control that automatically sends some of the arrivals to receive service from the other service pool when appropriate conditions are met. It is natural to prefer diverting instead of rejecting arrivals whenever some response is judged to be better than none at all, even if delayed. Indeed, diverting instead of rejecting arrivals is the accepted policy with ambulance diversion in response to overload in hospital emergency rooms, e.g., see [5, 7, 37] and references therein. The results here may be useful in that context as well, but then it is necessary to consider the extra delay for ambulances to reach alternative hospitals, which has no counterpart in networked call centers. (We assume that the calls can be transferred instantaneously.)

#### 2.2 Congestion Collapse

An important feature of this kind of sharing, which is captured by our model, is that the sharing may be inefficient. A simple symmetric example that we consider in §4 of the main paper has identical service rates for agents serving their own customers, but identical slower service rates when serving the other customers. With such inefficiency, the whole system will necessarily operate inefficiently, with lower throughput of both classes, if both pools are busy serving the other customers instead of their own. Nevertheless, we find that judicious sharing with our proposed overload control can be effective even with some degree of inefficiency, but care is needed in setting the control parameters. A major concern with such inefficient sharing is that the system may possibly experience *congestion collapse*, i.e., the system may become overloaded due to the control, even though it has sufficient service capacity to handle all arrivals [9, 32].

Within telecommunications there is a long history of congestion collapse and its prevention in the circuit-switched telephone network. More than 60 years ago, it was discovered that the capacity and performance of the network could greatly be expanded by allowing alternative routing paths [36]. If a circuit is not available on the most direct path, then the switch can search for free circuits on alternative paths. The difficulty is that these alternative paths may use more links and thus more circuits. Thus, in overload situations (the classic example being Mother's Day), the network can reach a stable inefficient operating regime, with the system congested, but far less than maximal throughput. This congestion collapse in the telephone network was first studied by simulation [34]. The classical remedy in such loss networks is trunk reservation control, where the last few circuits on a link are reserved for direct traffic; see [10], §§4.3-4.5 of [17] and references therein.

Overload controls have also been considered for more general multi-class loss networks. In the multi-class setting, it may be desirable to provide different grades of service to different classes, including protection against overloads caused by overloads of other classes. Partial sharing controls achieving these more general goals can be achieved exploiting upper limit bounds and guaranteed minimum bounds [6]. Moreover, in [6] algorithms are developed to compute the performance associated with such complex controls, which greatly facilitates choosing appropriate control parameters. For the (different) problem we consider, we also develop a performance algorithm that can be used to set the control parameters.

Even though a call center can be regarded as a telecommunications network, our problem is quite different from the classical loss network setting discussed above. By definition, the loss network has *no* queues, so that all arrivals that cannot immediately enter service are turned away. In sharp contrast, our system turns *no* arrivals away. As a consequence, our system is more "sluggish;" it responds more slowly to changes in conditions, and presents new challenges.

For the model considered here, we show in §4 of the main paper that the two call centers can indeed experience behavior that is best described as congestion collapse if the sharing is strongly inefficient and an inappropriate control is used. An unstable oscillating equilibrium is predicted by our numerical algorithm for the approximating fluid model and confirmed by simulation; see Figures 6 and 7 in the main paper for the simulation and Figures 25 and 26 in the main paper for the algorithm. We perform a detailed rigorous study of the challenging oscillatory behavior in a subsequent paper [29].

However, this oscillatory phenomenon is far from obvious because the stochastic model after the overload is over is an ergodic time-homogeneous CTMC with a steady-state limiting distribution. The situation that we consider in this paper is similar to the nearly periodic behavior of the G/D/s+GI queue exposed in [21]. Here, by "nearly periodic" we mean that a periodic equilibrium exists to the fluid model, and that any oscillating fluid model will converge to that equilibrium in an appropriate sense as time increases. (Since the exact definition of convergence to a periodic

equilibrium is somewhat involved, we refer the interested reader to §4 in [29].) In that setting, the actual stochastic system has a well-defined limiting steady-state distribution and yet the system exhibits nearly periodic behavior over long time periods. When the scale is large, it turns out that the nearly periodic transient behavior observed in simulations is well predicted by a limiting fluid model. Unlike the stochastic model, the fluid model does not have a unique limiting steady-state. The reason for this discrepancy is that the two iterated limits (as time gets large and as the scale, determined by the arrival rate, gets large) done in different order are not equal.

In this paper we show the existence of the nearly periodic behavior (with inefficient sharing and inappropriately chosen controls), tantamount to congestion collapse, with our fluid algorithm and simulation. We provide additional mathematical support in [29] by proving that unstable oscillating equilibria can exist for a class of these fluid models.

However, this highly undesirably behavior can be avoided with reasonably chosen controls. In the main paper we develop a model and an algorithm for analyzing that model that can be used to achieve the benefits of sharing while avoiding such bad behavior.

#### 2.3 Fixed-Queue-Ratio Controls

Our overload control is a modification of the *Fixed-Queue-Ratio* (FQR) and more general Queueand-Idleness-Ratio (QIR) controls proposed for routing and scheduling in a multi-class multi-pool call center under normal operating conditions in [14, 15, 16]. For the two-class two-pool X model considered here, the FQR rule sends customers to the other service pool if the ratio of the queue lengths exceeds a specified ratio. However, the theorems establishing that the FQR control is effective in [14, 15, 16] have conditions that *do not* hold for our networks here, which has a cyclic routing graph and service rates that depend on the customer class and service pool. Indeed, Example 2 of [24] shows that the X model can experience severe congestion collapse under normal loading if FQR is used. (The congestion collapse shown in [24] is different than the one mentioned above, which is due to the undesired oscillatory behavior.)

Nevertheless, in [24] we showed that the FQR control can usefully be applied as an overload control for the X model with inefficient sharing if we introduce additional activation thresholds. The FQR control with thresholds (FQR-T) sends customers to the other service pool if the queue ratio exceeds the activation threshold. For the X model, the FQR-T control has four parameters: a target ratio and an activation threshold for each direction of sharing. The target ratios are chosen to minimize the long-run average cost during the overload incident in an approximating stationary deterministic fluid model with a convex cost function applied to the two queues. To prevent harmful sharing, we also imposed the condition of *one-way sharing*; i.e., sharing is allowed in only one direction at any one time.

To better understand the transient behavior of the FQR-T control, in [25] we developed a deterministic fluid model to analyze the performance. That model is challenging and interesting because it is an *ordinary differential equation* (ODE) involving a stochastic *averaging principle* (AP). In [26, 27, 28] we established supporting mathematical results about the FQR-T control, including a functional weak law of large numbers (FWLLN) and functional central limit theorem (FCLT) refinement. The previous analysis showed that the FQR-T control can rapidly respond to and mitigate an unexpected overload, while preventing sharing under normal conditions.

#### 2.4 Contributions

In relation to the literature discussed above, we make three contributions: First, we design an efficient control that reacts quickly to changes in the environment, obviating the need to track the exact conditions (arrival rates, total number of agents, when this is not exactly known, etc.) at each time point. Second, we design a novel six-dimensional fluid model that accurately approximates the complex system dynamics in these time-varying settings, involving a challenging SSC. Finally, we develop an efficient algorithm to solve the fluid model.

Simulation also plays an important role in our study. First, we use simulation to show that refinements to the FQR-T control are needed to ensure rapid recovery after the overload is over. Second, we use simulation to demonstrate that the fluid model provides a good performance approximation. Finally, we use simulation to verify that we can indeed gain important insights into complex system behavior from the fluid model, even for systems that are not overloaded, as in our examples after the overload has ended.

We make three kinds of contributions: (i) control theoretic, (ii) analytic and (iii) algorithmic.

**Control:** Rapid Recovery After the Overload Is Over As discussed above, the system considered here is a hybrid stochastic system in which the discrete process ("the environment") has unknown distribution. In particular, the instantaneous evolution of the queueing processes (the "continuous part") at each time point depends on the "environment" (e.g., the arrival rates). Since we want the control to *always* respond quickly to changes in the environment by initiating new sharing or by terminating ongoing sharing, as needed, there is no reason to model the environment

as a stochastic process with known distribution.

Our purpose is thus to design a control that reacts automatically to shifts in the system's loads and depends only on the state of the system. To that end, our previous control FQR-T needs to be modified in order to ensure that the system recovers rapidly after an overload is over, either (i) because the two systems return to normal loading or (ii) because the direction of the overload suddenly shifts in the opposite direction. To achieve rapid recovery, we propose additional release thresholds for the shared-customers processes, below which one-way sharing is released. (We had previously recognized that such a modification of FQR-T was needed, e.g., see paragraph 3 in §2.2 of [26] and Remark B.1 in Appendix B of [27], but we now show for the first time that the modified control can be analyzed and can be effective.)

Analytical: A Time-Inhomogeneous Fluid Model Involving SSC As a basis for studying such more complex dynamics, we extend our previous fluid model approximation in three ways: (i) the new fluid model is 6-dimensional instead of 3-dimensional; (ii) the model is allowed to have time-varying arrival rates and staffing functions; and (iii) the model switches its dynamics according to changes in the rates (arrival or total service rates). Hence, the new fluid model is described via a *nonautonomous* (time-varying) ODE with a discontinuous right-hand side. The discontinuities in the fluid dynamics have two sources: First, unlike in our previous papers, the switching in the environment (the loads in the queues) cause switching of the control. Second, as in our previous work, our fluid model involves *state-space collapse* (SSC) during overload periods. Specifically, when sharing takes place, the six-dimensional fluid model is essentially three-dimensional, because the two pools are full and the queues are at their target ratio. Hence, the number of class-*i* customers in pool *j* at any given time determines also the number of class-*j* customers in that pool, and that the number of customers in queue *i* determines the number of customers in queue *j*,  $i \neq j$ .

While SSC is an appealing property for stochastic networks for various reason (see §1 in [29] for a review), it presents significant analytical complications in the fluid approximation. In particular, from the control perspective, SSC corresponds to the fluid model "sliding" on (i.e., is confined to) a lower-dimensional manifold – a so-called *sliding manifold* – causing the aforementioned discontinuity.

Algorithmic: An Efficient Algorithm to Solve for the Fluid Model Building on a previous algorithm in [25], we design a new algorithm to numerically solve the non-autonomous ODE. It is

significant that there is no general theory that can be applied to determine sliding motion (resulting from SSC) of the fluid model uniquely; see, e.g., page 52 in [11]. An additional challenge here is that the time-varying setting implies that the sliding manifold is itself time-dependent, so that it is hard to characterize. Nevertheless, by defining the fluid model via the stochastic AP, a unique solution to the fluid model during sliding motion can be verified, so that the numerical solution to the ODE via our algorithm is the unique solution. In particular, the sliding motion is computed via the AP by computing the unique stationary distribution of a certain stochastic process. (Due to its complexity, we defer the relevant theory to  $\S5$ , with a detailed explanation of the AP appearing in  $\S5.2$ .)

To summarize, the new algorithm

(1) identifies and computes the fluid dynamics at all possible regions of the six-dimensional state space.

(2) determines that a sliding manifold is hit (there are two sliding manifolds, one for each direction of sharing), and then determines whether sliding motion occurs or not. This depends on the rules of FQR-ART but also on the rates in the system at any given time point and state of the system at the hitting time.

(3) determines the sliding motion (uniquely), when it should occur.

## 3 Fluid Model When There is No Active Sharing

The ODE for the fluid model was developed for all cases for which both pools are full, i.e., for time intervals I for which

$$Z_{i,j}^{n}(t) + Z_{j,j}^{n}(t) = m_{j}^{n}(t), \quad t \in I.$$
(3.1)

This is the main case because systems are typically designed to operate with very little extra service capacity (if any), and is the primary case when overloads occur. Nevertheless, the system may go through periods in which at least one of the pools is underloaded. To make our fluid model and algorithm more robust, so they include periods of underloads, we now briefly describe the fluid models for this case.

Consider an interval  $I \subset [0, \infty)$ . If no sharing takes place and  $z_{1,2}(t) = z_{2,1}(t) = 0$  for all  $t \in I$ , then the two classes operate as two independent single-pool models (with time-varying parameters and staffing) over that interval I, to which fluid limits are easy to establish. Specifically, assuming without loss of generality, that I = [0, s) for some  $0 < s < \infty$ , the fluid dynamics of both classes obey the ODE

$$\dot{q}_{i}(t) = (\lambda_{i}(t) - \mu_{i,i}z_{i,i}(t) - \theta_{i}q_{i}(t))\mathbf{1}_{\{q_{i}(t)\geq 0\}}$$

$$\dot{z}_{i,i}(t) = \begin{cases} \dot{m}_{i}(t) & \text{if } q_{i}(t) > 0, \\ \lambda_{i}(t)\mathbf{1}_{\{z_{i,i}(t)\leq m_{i}(t)\}} - \mu_{i,i}z_{i,i}(t) & \text{if } q_{i}(t) = 0. \end{cases}$$
(3.2)

In the *time-invariant case*, when the arrival rates and staffing functions are fixed constants, the unique solution for a given initial condition to the ODE in (3.2) is easily seen to be

$$q_{i}(t) = \left(\frac{\lambda_{i} - \mu_{i,i}m_{i}}{\theta_{i}} + \left(q_{i}(0) - \frac{\lambda_{i} - \mu_{i,i}m_{i}}{\theta_{i}}\right)e^{-\theta_{i}t}\right) \vee 0,$$
  

$$z_{i,i}(t) = \begin{cases} m_{i,i} & \text{if } q_{i}(t) > 0, \\ \frac{\lambda_{i}}{\mu_{i,i}} + \left(z_{i,i}(0) - \frac{\lambda_{i}}{\mu_{i,i}}\right)e^{-\mu_{i,i}t} & \text{if } q_{i}(t) = 0. \end{cases}$$
(3.3)

where  $a \vee b \equiv \max\{a, b\}$  and  $(q_1(0), q_2(0), z_{1,1}(0), z_{2,2}(0))$  is a deterministic vector in  $[0, \infty)^2 \times [0, m_1] \times [0, m_2]$ .

If  $z_{1,2}(s_0) > 0$  (or  $z_{2,1}(s_0) > 0$ ) for some  $s_0 \ge 0$  and there is no active sharing over the interval  $[s_0, s_1)$ , then  $z_{1,2}$   $(z_{2,1})$  is strictly decreasing over that interval. Then  $z_{i,j}$ ,  $i \ne j$ , satisfies the ODE

$$\dot{z}_{i,j}(t) = -\mu_{i,j} z_{i,j}(t), \quad s_0 \le t < s_1$$

which is the same as the ODE for  $z_{i,j}$  in the fluid model developed in the paper involving the AP, with  $\Pi_{i,j} = 0$ .

## 4 Three Numerical Examples

We now study three examples. The first two are piecewise-continuous models, whereas the third is for a general time-varying model. In all three examples the system starts empty, so that we also check the numerical algorithm in periods when (3.1) does not hold, as in §3.

We compare the numerical solutions to the ODE to simulations, to see how well the fluid model approximates stochastic systems. In the first two examples we simulate three systems, each can be considered as a component in a sequence  $\{\bar{X}^n : n \ge 1\}$ . In the smallest system we take 50 agents in each service pool, in the middle one there are 100 agents in a pool, and the largest has 400 agents in each pool, i.e., we simulate  $\bar{X}^n$  for n = 50, 100, 400. That allows us to observe the "convergence" of the stochastic system to the fluid approximation. We plot the fluid and simulation results together, normalized to n = 10. (E.g., for the system with 400 agents in each pool we divide all processes by 40.)

The following parameters are used for all three simulations:

 $\mu_{1,1} = \mu_{2,2} = 1; \ \mu_{1,2} = \mu_{2,1} = 0.8, \ \theta_1 = \theta_2 = 0.5.$  In addition, we take  $r_{1,2} = r_{2,1} = 1$ . We take  $k_{1,2}^n = k_{2,1}^n = 0.3n; \ \tau_{1,2}^n = \tau_{2,1}^n = 0.02n$ , so that, for n = 50, 100, 400, we have  $k_{1,2}^n = k_{2,1}^n = 15, 30, 120$  and  $\tau_{1,2}^n = \tau_{2,1}^n = 1, 2, 8$ , respectively.

#### 4.1 A Single Overload Incident

The first example aims to check whether FQR-ART detects overloads automatically when they occur and starts sharing in the right direction, and whether, once an overload incident is over, FQR-ART avoids oscillations. In particular, over the time interval [0, 60] the arrival rates are as follows:  $\lambda_2^n = n$  throughout that time interval. Over [0, 20) and [40, 60] the arrival rate to pool 1 is  $\lambda_1^n = n$ . Hence, both pools are normally loaded during these two subintervals. However, during the interval [20, 40) the arrival rate of class 1 changes to  $\lambda_1^n = 1.4n$ , so that, during [20, 40) the system is overloaded, and pool 2 should be helping class 1.

We compare the solution to the fluid equations, solved using the algorithm, to an average of 1000 independent simulation runs for the three cases n = 50, 100, 400. The results are shown in Figures 1-3 below. In addition Figure 4 plots  $q_1 - r_{1,2}q_2 - k_{1,2}$ . Since shortly after time 20 the value is 0 in Figure 4, we have a strong indication that the numerical solution is correct, because during most of the overload period, when sharing takes place, it should hold that  $d_{1,2}(x(t)) = 0$ .

The simulation experiments indicate that the fluid model approximates well the mean behavior of the system even for relatively small systems, e.g., when n = 50. Of course, the accuracy of the approximation grows as n becomes larger. The simulation experiments show that FQR-ART quickly detects the overload and the correct direction of sharing. Moreover, the control ensures that there are no oscillations.

Another observation is that when the system is normally loaded and there is no sharing, the fluid model, which has null queues, does not describe the queues well. In those cases there is an increased importance to stochastic refinements for the queues. If there is only negligible sharing, as FQR-ART ensures, then such stochastic refinements are well approximated by diffusion limits for the Erlang A model, as in Garnett et al. (2002).

### 4.2 Switching Overloads

In the second example we consider an overloaded system, with pool 1 being overloaded initially, and with the direction of overload switching after some time, making pool 2 overloaded. Specifically, we let the arrival rates be  $\lambda_1^n = 1.4n$  and  $\lambda_2^n = n$  over [0, 20), and  $\lambda_1^n = n$ ,  $\lambda_2^n = 1.4n$  on [20, 40].



Figure 1: comparison of the fluid model to simulations of  $10\bar{Q}_1^n$  for n = 50, 100and 400 with a single overload



Figure 3: comparison of the fluid model to simulations of  $10\overline{Z}_{1,2}^n$  for n = 50, 100and 400 with a single overload



Figure 2: comparison of the fluid model to simulations of  $10\bar{Q}_2^n$  for n = 50, 100and 400 with a single overload



Figure 4: plot of  $q_1 - r_{1,2}q_2 - k_{1,2}$  in the single overload example

The results are plotted in Figures 5-7. Figure 8 plots  $q_1 - r_{1,2}q_2 - k_{1,2}$  and  $r_{2,1}q_2 - q_1 - k_{2,1}$ .

Once again, the fact that the appropriate difference process equals to 0 shortly after the corresponding overload begins is an indication that the solution to the ODE is correct, since each queue is calculated via the averaging principle, without forcing the relations  $d_{1,2}(x(t)) = 0$  and  $d_{2,1}(x(t)) = 0$ .

As in the figures in §4.1, it is easily seen from the figures above that the fluid model approaches a fixed point, so long as the arrival rates are fixed. Then, once a change in the rates occurs, the fluid goes through a new transient period until it relaxes in a new fixed point.

## 4.3 General Non-stationary Model with Switching Overloads

We next test our algorithm in a more challenging time-varying example. This example is unrealistic in call-center setting, because the arrival rates and staffing functions are not likely to change so drastically, but it demonstrates the robustness of our fluid model and of the algorithm.



Figure 5: comparison of the fluid model to simulations of  $10\bar{Q}_1^n$  for n = 50, 100and 400 with the switching overloads



Figure 7: comparison of the fluid model to simulations of  $10\bar{Z}_{1,2}^n$  for n = 50, 100and 400 with the switching overloads



Figure 6: comparison of the fluid model to simulations of  $10\bar{Q}_2^n$  for n = 50, 100 and 400 with the switching overloads



Figure 8: the two fluid difference processes with the switching overloads

We assume that the arrival rate to pool 1 over the time period [0, 20) is sinusoidal. We further assume that management anticipated the basic sinusoidal pattern of the arrival rate, but did not anticipated the magnitude, so that pool 1 is overloaded. To specify the staffing with the sinusoidal arrival rate, we assume that staffing follows the appropriate *infinite-server* approximation; see, e.g., Equation (9) in Feldmann et al. (2008). The purpose of that staffing rule in our setting, is to stabilize the system at a fixed point eventually, as in the examples above. In particular, for  $t \in [0, 20)$ , we let

$$\lambda_1^n(t) = 1.3n + 0.1n\sin(t)$$
 and  $m_1^n(t) = n + 0.05n[\sin(t) - \cos(t)];$   
 $\lambda_2^n(t) = n$  and  $m_2^n(t) = n.$ 

Then, on the time interval [20, 40] the overload switches, with pool 2 becoming overloaded and experiencing a sinusoidal arrival rate. However, we now take fixed staffing in both service pools. In particular, the parameters over the second overload interval [20, 40] are

$$\lambda_1^n(t) = n$$
 and  $m_1^n(t) = n;$   $\lambda_2^n(t) = 1.1n + 0.1n\sin(t)$  and  $m_2^n(t) = n.1n \sin(t)$ 

Thus, we test two overload settings in this example. In the first interval, we can see whether the fluid approximation stabilizes. Since there is sharing of class-1 customers, previous results such as in Liu and Whitt (2012a) do not apply directly to our case. In the second interval, we expect to see a sinusoidal behavior of the system, because the staffing in both pools is fixed. In particular, the fluid model should not approach a fixed point after the switch at time t = 20.

We compare the fluid approximation to simulations for n = 100 and n = 400. Figures 9–12 demonstrate the effectiveness of the fluid model and the numerical algorithm. As expected, the fluid over [0, 20) approaches a fixed point, and exhibits a sinusoidal behavior after t = 20, with the accuracy of the fluid approximation increasing in the scale parameter n.





Figure 9: the two fluid difference functions  $d_{1,2}$  and  $d_{2,1}$  with the switching sinusoidal overloads

Figure 10: comparison of the fluid model to simulations of  $10\bar{Z}_{1,2}^n$  and  $10\bar{Z}_{2,1}^n$  for n = 100 and 400 with the switching sinusoidal overloads

As was mentioned above, the fluid model requires special care when the staffing functions are decreasing; see Liu and Whitt (2012a). Figure 13 shows the actual number of agents in Pool 1 for the case n = 100 (the average of the 1000 simulations), and the staffing function  $m_1^n(t)$  given above. Clearly, the fluid model follows the actual staffing closely. We further note that there is a downward jump in the staffing function at time t = 20. In the fluid model, we simply eliminated the appropriate amount of staffing from the pool, together with the fluid that was processed with that removed capacity (this fluid in service is lost). However, in the simulation, agents are removed only when they are done serving, so there is no jump in the actual staffing at t = 20, and no customer in service is lost. Nevertheless, the fluid model with the jump is clearly a good approximation for the stochastic model with no jump. This behavior is to be expected, since there are many service completions over short time intervals in large systems.



Figure 11: comparison of the fluid model to simulations of  $10\bar{Q}_1^n$  for n =100 and 400 with the switching sinusoidal overloads



Figure 12: comparison of the fluid model to simulations of  $10\bar{Q}_2^n$  for n =100 and 400 with the switching sinusoidal overloads



Figure 13: Fluid vs. simulations: Number of agents in pool 1

## 5 The Oscillatory Model

We now show that the fluid model can also predict the bad oscillatory behavior by comparing the solutions to the fluid model with simulation. The system we consider is similar to that in the main paper. In particular, the parameters are  $\mu_{1,1} = \mu_{2,2} = 1$ ,  $\mu_{1,2} = \mu_{2,1} = 0.1$ ,  $\lambda_1 = \lambda_2 = 98$ ,  $m_1 = m_2 = 100$  and  $\tau_{i,j} = 0.01$  and  $k_{i,j} = 10$ , i, j = 1, 2. We start with a system for which  $\theta_1 = \theta_2 = 0$ , i.e., there is no abandonment, and then consider the extreme example from the main paper with  $\theta_1 = \theta_2 = 0.1$ .

Figures 14 and 15 show the fluid solution to the system with no abandonment, while Figures 16 and 17 show one sample path from a simulation of the same system. The system is initialized empty, i.e., both queues and service pools have no fluid at time 0.

Figures 18 and 19 show the fluid solution to the fluid ODE for the extreme example considered in §4.1 in the main paper (with  $\theta_1 = \theta_2 = 0.01$ ). For convenience, we repeat the simulation example



Figure 14: Oscillations  $z_{1,2}(t)$  in the fluid model of the extreme example with no abandonment.



Figure 16: Oscillations of  $Z_{1,2}^n$  in the extreme symmetric example with  $\tau_{i,j}^n = 1$ ,  $k_{i,j}^n = 10$  and no abandonment.



Figure 15: Oscillating growth of the content  $q_2(t)$  in the fluid model of the extreme example with no abandonment.



Figure 17: Oscillating growth of  $\bar{Q}_2^n$  in the extreme symmetric example with  $\tau_{i,j}^n = 1, k_{i,j}^n = 10$  and no abandonment.

in Figures 20 and 21. Note that the initial conditions here are different than in Figures 16–21. We now take  $z_{1,1}(0) = m_1 = 100$  and  $z_{1,2}(0) = m_2 - z_{2,2}(0) = 20$ . The reason is that, if the fluid is initialized with no sharing and no queues, then its components  $(q_1, q_2, z_{1,2}, z_{2,1})$  are fixed at (0, 0, 0, 0), i.e., there is never any sharing, and the fluid queues are constant at zero. However, if it is initialized at states with some sharing, then it may get stuck at an oscillatory equilibrium, as shown in Figures 14 – 19. In particular, this is a numerical example that the fluid model may be *bi-stable*, namely, have two very different stationary behaviors. To which stationary behavior the fluid ends up converging depends on the initial condition.

This fluid bi-stability property has two immediate implications to the stochastic system. First, once an overload incident is ending, with substantial sharing taking place, the system may start to oscillate. The second implication is that the no-sharing equilibrium may be unstable in practice, because stochastic noise can eventually "push" the system out of this equilibrium, and cause it to



Figure 18: Oscillations  $z_{1,2}(t)$  in the fluid model of the extreme example with abandonment.



Figure 20: Oscillations of  $\bar{Z}_{1,2}^n$  in the extreme symmetric example with  $\tau_{i,j}^n = 1$ ,  $k_{i,j}^n = 10$  with abandonment.



Figure 19: Oscillating growth of the content  $q_2(t)$  in the fluid model of the extreme example with abandonment.



Figure 21: Oscillating stable behavior of  $\bar{Q}_2^n$  in the extreme symmetric example with  $\tau_{i,j}^n = 1, k_{i,j}^n = 10$  with abandonment.

oscillate, as demonstrated in Figures 16 and 17. (Recall that the initial condition in this example was an empty system. In particular, with no sharing initially.) Note also that the time scale in Figures 14 and 15 is shorter than in Figures 18 and 19. The time scale of the second example is longer to make it clear that the system with abandonment converges to an oscillatory equilibrium.

A rigorous treatment of the oscillating fluid model and it consequences to the stochastic system is taken in Perry and Whitt (2014).

# 6 QBD Representation for the FTSP

As explained in §6.2 in [26], the FTSP  $D_{i,j}(\gamma, \cdot)$  can be represented as a QBD for each  $\gamma \in \mathbb{B}_{i,j}$ , by ordering the states such that transitions of the FTSP above and below state 0 are gathered within blocks. First, we assume that  $r_{i,j} = j/k, j, k \in \{1, 2, ...\}$ , i.e., that  $r_{i,j}$  is a rational number, which is clearly not a limitation from the applied or the computational points of view. Let L(n) denote level n, n = 0, 1, 2, ... We assign original states  $\phi(n)$  to positive integers n according to the mapping:

$$\phi(2nm+i) \equiv nm+i \text{ and } \phi((2n+1)m+i) \equiv -nm-i+1, \quad 1 \le i \le m.$$
 (6.1)

Then we order the states in levels as follows

$$L(0) \equiv \{1, 2, 3, 4, \dots, m, 0, -1, -2, \dots, -(m-1)\},$$
  
$$L(1) \equiv \{m+1, m+2, \dots, 2m, -m, -(m+1), \dots, -(2m-1)\}, \dots$$

With this ordering of the states the generator-matrix  $Q_{i,j} \equiv Q_{i,j}(\gamma)$  of the FTSP  $D_{i,j}(\gamma, \cdot)$  associated with the point  $\gamma \in \mathbb{B}_{i,j}$ , can be written in the form

$$Q_{i,j} \equiv \begin{pmatrix} B & A_0 & 0 & 0 & \dots \\ A_2 & A_1 & A_0 & 0 & \dots \\ 0 & A_2 & A_1 & A_0 & \dots \\ 0 & 0 & A_2 & A_1 & \dots \\ \vdots & \vdots & \vdots & \vdots & \end{pmatrix}$$

where the four component submatrices  $B, A_0, A_1$  and  $A_2$  are all  $2m \times 2m$  submatrices for  $m \equiv \max\{j,k\}$ . In turn, these  $2m \times 2m$  matrices  $B, A_0, A_1$  and  $A_2$  have a block-triangular form composed of four  $m \times m$  submatrices

$$B \equiv \begin{pmatrix} A_1^+ & B_\mu \\ B_\lambda & A_1^- \end{pmatrix} \quad \text{and} \quad A_i \equiv \begin{pmatrix} A_i^+ & 0 \\ 0 & A_i^- \end{pmatrix}$$

for i = 0, 1, 2. (All matrices are also functions of the point  $\gamma$ .) A specific example is given in §6.2 in [26].

With the infinitesimal generator of the FTSP at hand, we can employ QBD theory to determine wether  $D_{i,j}(\gamma, \cdot)$  is ergodic, in which case it is in  $\mathbb{A}_{i,j}$ , so that  $0 < \pi_{i,j}(\gamma) < 1$ , and it can be computed numerically via known algorithms. In the time-varying case, we first need to determine that  $\gamma \in \mathbb{B}_{i,j}(t)$ , and then that it is it is in  $\mathbb{A}_{i,j}(t)$ . In any case, the computation of  $\pi_{i,j}(\gamma)$  can be carried out numerically; see §6.4 in [26].

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